The publication of this report has been supported by Jo and Raffy Manoukian.
<table>
<thead>
<tr>
<th>Page</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>05</td>
<td>Message from Founder Elton John</td>
</tr>
<tr>
<td>07</td>
<td>Message from Chairman David Furnish</td>
</tr>
<tr>
<td>08</td>
<td>About the Elton John AIDS Foundation</td>
</tr>
<tr>
<td>09</td>
<td>Message from Executive Director Scott Campbell</td>
</tr>
<tr>
<td>10</td>
<td>Grant-making</td>
</tr>
<tr>
<td></td>
<td>10 Grant-making Priorities and Values</td>
</tr>
<tr>
<td></td>
<td>11 Areas of Grant-making Focus</td>
</tr>
<tr>
<td></td>
<td>18 The Grant-making Process</td>
</tr>
<tr>
<td></td>
<td>20 Grants List</td>
</tr>
<tr>
<td>21</td>
<td>Accomplishments and Activism</td>
</tr>
<tr>
<td>26</td>
<td>Our Fundraising Projects</td>
</tr>
<tr>
<td>32</td>
<td>Supporters and Supporter List</td>
</tr>
<tr>
<td>39</td>
<td>Executive and Advisory Board</td>
</tr>
<tr>
<td>40</td>
<td>Financials</td>
</tr>
</tbody>
</table>

Dear Friend,

It is a tremendous honor and a source of great pride to present this annual report.

When I created the Elton John AIDS Foundation in 1992 to treat and support those living with HIV/AIDS, I never could have imagined where we’d be today.

When we started the Foundation, we weren’t shooting for the stars. We simply wanted to do something—anything—to help. There were only four of us, all volunteers, and a board of directors comprised of my friends and colleagues from the music business.

In the 21 years since that humble beginning, we have raised more than $300 million to award our grant recipients—a staggering sum that I am so proud of.

But our biggest goal remains elusive: eradicating the stigma and the shame that surround and perpetuate the AIDS epidemic.

We still live in a world where people living with HIV are marginalized, where they are denied the help they need and the compassion they deserve. Gay men, sex workers, people who inject drugs, and prisoners have some of the highest rates of infection, because AIDS thrives whenever we turn our backs on people or marginalize a community.

We must provide care to everyone living with HIV/AIDS, no matter who they are, whom they love, where they live, or how they contracted the virus. This has been the Elton John AIDS Foundation’s deeply held value and core mission since our founding.

That mission continues today, because I am more convinced than ever that we can end AIDS by ending stigma. In so doing, we will not only eradicate a terrible, global plague—we will also create a fairer and more just world for our children.

The Elton John AIDS Foundation is working tirelessly to make this compassionate world a reality, and I am deeply grateful to all those who support our efforts.

Sincerely,

Elton John
Founder
AIDS-FREE FUTURE
LETTER FROM THE CHAIRMAN

To the amazing friends, donors, artists, philanthropists, business leaders and activists who together are the Elton John AIDS Foundation:

As I write this, EJAF is stronger and healthier than ever, and our impact has never been greater. We receive larger donations from more sources than ever before. Thanks to you, we’re making a real difference in changing and saving lives around the world.

Yes, significant challenges remain. But the end of AIDS is within our reach, if we could only erase the stigma that perpetuates the disease and summon the collective will to bring it about.

That’s why our work is so vital, and why your support of EJAF is so critical.

EJAF’s role in the struggle against AIDS is to meet the disease where its effects are most devastating. Our grants support prisoners who lack access to adequate care. They support recently released inmates struggling to adjust to life after incarceration. Without judgment, we help people who use drugs and bring homeless youth off the streets of New York City. Today, EJAF is the leading funder of programs that support LGBT causes in the Southern United States, and we’re the largest supporter of Black LGBT organizations across the country, two distinctions we are honored to hold.

We are immensely proud of our work and the difference it makes. But so much remains to be done. In the year ahead, you can expect EJAF to continue to lend its support, both financial and vocal, to the marginalized populations where AIDS thrives. Only by erasing the stigma that continues to surround AIDS, and by treating each individual, no matter their background, with dignity and love, can we end this epidemic forever.

That reality is within our grasp. We are so proud of our role in the fight against AIDS, and we are so grateful for your continued support.

Sincerely,

David Furnish
Chairman
At the Elton John AIDS Foundation (EJAF), we believe that AIDS can be beaten. We act on that belief by raising funds for effective programs and policies, and also by speaking out with honesty and compassion about the realities of people’s lives.

Elton John created EJAF over twenty years ago, first in the United States in 1992, and then in the United Kingdom in 1993. Through hard work and with the help of kind, amazing, creative, and generous friends and supporters, the two foundations together have raised more than $300 million to combat stigma, prevent new infections, provide treatment and services, and motivate governments to end AIDS. The U.S. foundation focuses its efforts on programs in the United States, the Americas, and the Caribbean, while the U.K. foundation funds HIV-related work in Europe, Asia, and Africa.

EJAF is one of the world’s largest HIV grant-makers. The U.S. organization invests approximately $7 million in more than 120 HIV/AIDS organizations every year, with half of our efforts focused on the Southern U.S. and the Caribbean. EJAF is unique among funders in being pioneering, efficient, and unafraid of tackling the most difficult issues related to HIV. Hundreds of individuals and organizations invest through EJAF because of the way we work.
LETTER FROM THE EXECUTIVE DIRECTOR

Eradicating stigma, serving the needs of marginalized populations, and ending AIDS—achieving any one of these goals would be an ambitious mission for a nonprofit organization. At the Elton John AIDS Foundation (EJAF), we pursue all three of them every day, and we can only do so because of the generous support of our donors.

We are a unique organization, thanks to the passion of our founder, and also thanks to how we work to achieve our mission:

We focus on innovation: EJAF is constantly listening and learning about new opportunities to make an impact. Our grant-making process is open to small and previously unfunded organizations—in December 2013, for instance, we reviewed and responded to 230 funding requests—and we stand ready to invest in new ideas, leaders, focus areas, and ways of achieving impact.

We focus on sustainability: EJAF’s average grant size is $102,000. We provide small first-time grants of $20,000-50,000 to fledgling organizations and renewal grants of up to $500,000 to larger programs. In addition, we invest in long-term partnerships to achieve change over time.

We are efficient: We set clear expectations for each grantee about funding, reporting, and renewal applications. We keep costs low for fundraising and program management, so that more than 95% of every contribution goes to grants. Our efforts have paid off. For the past nine years, EJAF has received the highest possible rating—four stars—from Charity Navigator, providing independent confirmation that EJAF consistently operates in a transparent, financially responsible way.

We’re not afraid to speak out: EJAF combines its expertise with courage, passion, and even outrage at the injustice and prejudice that perpetuate the epidemic. Just like our founder, we have a point of view and are not shy about speaking out.

We have the experience to know how to make a difference: EJAF has more than twenty years of experience in grant-making. We have the institutional knowledge to make smart, effective, efficient grants that have a tangible, positive impact on people’s lives.

This is critical work, and none of it would be possible without the support of our wonderful community of individual, foundation, and corporate donors. We are tremendously grateful to our loyal supporters and hope you will continue to support our vision of achieving an AIDS-free generation and, ultimately, an AIDS-free world.

Sincerely,

Scott P. Campbell
Executive Director
EJAF focuses our grant investments on six funding priorities, each one fundamental to the fight to end HIV and AIDS.

The health and rights of gay, bisexual, and transgender people

Access to HIV treatment

Sexual health and the rights of young adults

The health and rights of people who are incarcerated

The health and rights of people who inject drugs

The health and rights of Black Americans
Across the U.S., Caribbean, and Latin America, more than half of all new HIV infections each year are among gay and bisexual men and transgender people. This tragedy can be avoided through competent health services and programs that encourage healthy relationships, supportive communities and families, stable employment and housing, and freedom from stigma, discrimination, bullying, harassment, and physical violence. That’s why EJAF awards more than $1.8 million every year to help dozens of community organizations throughout the U.S., Caribbean, and Latin America to take on innovative work for the health of gay and bisexual men and transgender people.

EJAF AWARDS MORE THAN $1.8 MILLION every year to help dozens of community organizations take on innovative work for gay, bisexual, and transgender health.

A volunteer in Los Angeles with Greater than AIDS PRIDE.
More than 10,000 young people ages 13-24 become HIV-positive every year in the United States. There are clear, proven paths to curbing new infections among young people: education, health services, and peer-based social support to those most at risk. But these programs do not yet exist in the U.S. at the scale required to make a difference. Advocacy is needed. That’s why every year, EJAF invests more than $500,000 to help young people campaign for health policies and health services that are relevant to their needs and to assist national advocacy groups to push for better health services that cater to young people.
The United States prides itself as the land of equal opportunity, but our country has work to do to fully achieve that promise. Black Americans in particular face less opportunity than most – less access to college education and jobs, higher rates of poverty, and worse health statistics for conditions like asthma, diabetes, and high blood pressure. HIV is no exception. Black Americans face higher rates of HIV infection than any other racial/ethnic/national group in the U.S.

Black gay men ages 13-24 account for more than half of all new HIV infections among gay men in that age group. EJAF believes that this can change. That’s why we staunchly support the efforts of Black activists in the U.S. to improve HIV testing, treatment, and health care for Black people and to help improve their lives by increasing access to education and jobs.

Monica Smith (right) draws a patient’s blood for syphilis testing at EJAF grantee My Brother’s Keeper – in Ridgeland, Mississippi.
Every year, EJAF grants help more than 30,000 people access clean syringes and related harm-reduction services, proven interventions that prevent new HIV infections. Thanks in part to our efforts, HIV infections due to injection drug use in the U.S. are down from 25% of all infections in 2000 to only 11% today. However, this “good news” still means that approximately 5,500 people become infected each year via injection drug use. These 5,500 infections are entirely preventable, and therefore entirely unacceptable. The potential is clear: scaled-up programming could bring injection-related HIV infections down to zero. That’s why EJAF invests $1 million each year to support syringe exchange programs across the U.S. and advocate for removing the ban on the use of federal funding for syringe exchange.
Every year, 171,000 HIV-positive men and women (1 in 7 of all people living with HIV) pass through a correctional facility. When they get out, most are handed a one-way bus ticket, some cash, and nothing else. Many are likely to confront troubled family relationships, frayed social support, mental health and addiction issues, and serious obstacles in finding housing and jobs. That’s why EJAF invests every year in programs that give people who are getting out of prison the support they need to get adequate healthcare and the other services essential to leading a stable and healthy life.

EJAF grantee Health Through Walls conducting voluntary HIV testing at a prison in Haiti.
ACCESS TO HIV TREATMENT

In the U.S., 1.2 million people are living with HIV. Most aren’t successfully on treatment, and one in six Americans who have HIV – some 220,000 people – are unaware that they carry the virus. That’s why EJAF funds dozens of organizations, especially in the Southern U.S., to ensure more people get tested, understand their HIV treatment options and start on HIV treatment, and access and benefit from healthcare and support services.
EJAF communicates extensively with leaders in public policy, research, and health services to regularly update these priorities based on the latest evidence about the epidemic and to gather perspectives from these experts about new opportunities for leveraging EJAF’s unique position in the fight against HIV/AIDS.
THE GRANT-MAKING PROCESS

HOW WE MAKE GRANTS

Our investment goals and priorities are clear.

Invitations for funding requests from charitable organizations are posted on the EJAF website and are disseminated through email and relevant networks. This allows anyone who might apply for funds to know how to apply and whether their work fits within EJAF’s approach to fighting HIV and AIDS.

Our application and funding processes are simple and efficient.

First-time applicants use a short online form allowing them to describe their work and be considered for a full proposal. Selected first-time applicants and current grantees requesting renewed funding then complete a full online proposal. EJAF staff visit, meet, and email with most grantees each year. Grantees are asked to send progress reports at the end of each one-year grant.
During 2013, the Elton John AIDS Foundation made over 120 grants to charitable organizations for a total investment of more than $7.3 million. This is how we invest your donor dollars:

Most EJAF grants are renewed for multiple years.

In 2013, a total of 68 organizations received renewal funding from the previous year.

EJAF also remains open to funding new ideas and new organizations.

In 2013, EJAF allocated 36% of its funding to a total of 47 first-time grants.

We communicate about our funding and the impact of our investments.

Every grant is listed on the EJAF website. In addition, EJAF posts updates throughout the year that highlight the compassion, innovation, and leadership that define its grantees—yet another way the Foundation shares the inspiring work that is worth every dollar invested.
<table>
<thead>
<tr>
<th>Organization</th>
<th>Location</th>
<th>Amount</th>
<th>Services/Initiatives</th>
</tr>
</thead>
<tbody>
<tr>
<td>AIDS Alabama</td>
<td>Birmingham, AL</td>
<td>$50,000</td>
<td>Empowering Advocates to Change HIV Policy in Alabama</td>
</tr>
<tr>
<td>AIDS Network Inc.</td>
<td>Madison, WI</td>
<td>$25,000/ 2 years</td>
<td>Injection Drug Users; Services</td>
</tr>
<tr>
<td>AIDS United</td>
<td>Washington, DC</td>
<td>$300,000</td>
<td>Access to Care Initiative and Puerto Rico Initiative</td>
</tr>
<tr>
<td>The Alaskan AIDS Assistance Association</td>
<td>Anchorage, AK</td>
<td>$60,000/2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>American Civil Liberties Union Foundation</td>
<td>New York, NY</td>
<td>$150,000</td>
<td>Advancing the Rights of Prisoners with HIV</td>
</tr>
<tr>
<td>American Fertility Association</td>
<td>New York, NY</td>
<td>$100,000</td>
<td>Outreach to Help HIV-Positive Individuals Safely Have Biologically Related Children</td>
</tr>
<tr>
<td>amfAR, The Foundation for AIDS Research</td>
<td>New York, NY</td>
<td>$90,000</td>
<td>Syringe Exchange Research and Advocacy</td>
</tr>
<tr>
<td>AIDS Care Center for Education &amp; Support Services</td>
<td>Norfolk, VA</td>
<td>$85,000</td>
<td>LGBT; Services</td>
</tr>
<tr>
<td>AIDS Community Research Initiative of America (ACRIA)</td>
<td>New York, NY</td>
<td>$100,000</td>
<td>Services</td>
</tr>
<tr>
<td>AIDS Foundation Houston</td>
<td>Houston, TX</td>
<td>$50,000</td>
<td>Incarcerated Populations; Education; Services</td>
</tr>
<tr>
<td>The AIDS Institute</td>
<td>Tampa, FL</td>
<td>$75,000</td>
<td>Ensuring Funding and Continuation of the Ryan White HIV/AIDS Program</td>
</tr>
<tr>
<td>Bailey House, Inc.</td>
<td>New York, NY</td>
<td>$15,000</td>
<td>Public Policy; Advocacy</td>
</tr>
<tr>
<td>BASIC of Northwest Florida, Inc. (BASIC)</td>
<td>Panama City, FL</td>
<td>$50,000</td>
<td>Fully Committed</td>
</tr>
<tr>
<td>Berkeley Needle Exchange Emergency Distribution (NEED)</td>
<td>Berkeley, CA</td>
<td>$56,000/2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Bethany Place</td>
<td>Belleville, IL</td>
<td>$40,000/2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Bienestar Human Services</td>
<td>Los Angeles, CA</td>
<td>$50,000/2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Big Bend Cares</td>
<td>Tallahassee, FL</td>
<td>$40,000</td>
<td>MSM HIV Testing, Linkage and Adherence, Renewal</td>
</tr>
<tr>
<td>anytime</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Our Accomplishments and Activism

Our work extends well beyond financial gifts. Uniquely positioned to capture the attention of a broad and diverse segment of the population, the Elton John AIDS Foundation backs its donations with a wide range of public advocacy activities on behalf of those living with HIV/AIDS.

Rockefeller Foundation Lifetime Leadership Award

October 30, 2013, Washington, DC

The Rockefeller Foundation presented Elton with its Lifetime Leadership Award at their centennial dinner in Washington, DC, on October 30, 2013. This award has only been presented twice before, including to President Bill Clinton. EJAF also received a grant of $250,000 from the Rockefeller Foundation in October. Pictured here, Elton with Dr. Judith Rodin, President, and David Rockefeller, Jr. Chairman of the Rockefeller Foundation.
<table>
<thead>
<tr>
<th>Organization</th>
<th>Location</th>
<th>Amount</th>
<th>Years</th>
<th>Focus</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Colorado Nonprofit Development Center dba Harm Reduction Action Center</td>
<td>Denver, CO</td>
<td>$50,000/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community Action for Social Justice, Inc.</td>
<td>New York, NY</td>
<td>$50,000/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Community Foundation for Greater Atlanta</td>
<td>Atlanta, GA</td>
<td>$100,000</td>
<td>Georgia AIDS Advocacy in Action Youth; Advocacy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community Health Awareness Group</td>
<td>Detroit, MI</td>
<td>$42,500/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Compass, Inc.</td>
<td>Lake Worth, FL</td>
<td>$50,000</td>
<td>LGBT; Youth; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Correctional Association of NY</td>
<td>New York, NY</td>
<td>$50,000</td>
<td>Incarcerated Populations; Advocacy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Desert AIDS Project</td>
<td>Palm Springs, CA</td>
<td>$10,000</td>
<td>General Support</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Down East AIDS Network, Inc.</td>
<td>Ellsworth, ME</td>
<td>$50,000/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Drug Policy Alliance</td>
<td>New York, NY</td>
<td>$5,000</td>
<td>Drug Reform Conference – 2013</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Duke University Southern HIV/AIDS Strategy Initiative</td>
<td>Durham, NC</td>
<td>$100,000</td>
<td>Alliance for Southern HIV/AIDS Care Southern U.S.; Treatment Access; Advocacy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Equality Foundation of Georgia</td>
<td>Atlanta, GA</td>
<td>$50,000</td>
<td>Peer guide certification program for ex-offenders: Linking high-risk HIV-positive persons to care</td>
<td>Inarcerated Populations; Services</td>
<td></td>
</tr>
<tr>
<td>Family Health Centers of San Diego</td>
<td>San Diego, CA</td>
<td>$60,000/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Fortune Society</td>
<td>Long Island City, NY</td>
<td>$50,000</td>
<td>Fortune’s Positively Affected Program for HIV+ Individuals on Rikers Island</td>
<td>Inarcerated Populations; Services</td>
<td></td>
</tr>
<tr>
<td>Fresno Needle Exchange Program</td>
<td>Fresno, CA</td>
<td>$75,000/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Friends in Deed</td>
<td>New York, NY</td>
<td>$30,000</td>
<td>Addressing Isolation and Dating in Gay Male Long-Term HIV Survivors Diagnosed Before 1996</td>
<td>LGBT; Services</td>
<td></td>
</tr>
<tr>
<td>Funders Concerned about AIDS (FCAA)</td>
<td>Washington D.C.</td>
<td>$5,000</td>
<td>Annual Membership</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Georgia AIDS Coalition</td>
<td>Atlanta, GA</td>
<td>$40,000</td>
<td>Georgia AIDS Advocacy in Action Youth; Advocacy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Georgia State University Foundation</td>
<td>Atlanta, GA</td>
<td>$50,000</td>
<td>Peer guide certification program for ex-offenders: Linking high-risk HIV-positive persons to care</td>
<td>Inarcerated Populations; Services</td>
<td></td>
</tr>
<tr>
<td>HarborPath</td>
<td>Columbia, SC</td>
<td>$250,000</td>
<td>HarborPath Common HIV Patient Assistance Program Portal Treatment Access</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Harm Reduction Coalition</td>
<td>New York, NY</td>
<td>$65,000/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Harm Reduction International</td>
<td>London, United Kingdom</td>
<td></td>
<td>Advocacy; HIV and Injection Drug Use</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Harm Reduction Services, Inc.</td>
<td>Sacramento, CA</td>
<td>$40,000/ 2</td>
<td>People who inject drugs; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health and Home Support Services, Inc.</td>
<td>Newport News, VA</td>
<td>$60,000</td>
<td>Minority AIDS Support Services Transitional Housing Program</td>
<td>Incarcerated Populations; Services</td>
<td></td>
</tr>
<tr>
<td>HealthHIV</td>
<td>Washington, DC</td>
<td>$50,000</td>
<td>HIV Workforce Capacity Building in the Southern US Southern U.S.; Black Americans; Treatment Access</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health Outreach Prevention Education (H.O.P.E.)</td>
<td>Tulsa, OK</td>
<td>$50,000</td>
<td>Project IMPACT LGBT; Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health People, Inc.</td>
<td>Bronx, NY</td>
<td>$50,000</td>
<td>High Need Re-Entry Health Project Incarcerated Populations; Services; Advocacy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health through Walls</td>
<td>North Miami, FL</td>
<td>$35,000</td>
<td>Prisoners on Hispaniola Test and Treat for HIV Caribbean; Incarcerated Populations; Treatment Access</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HEAT Program/Research Foundation of SUNY</td>
<td>Brooklyn, NY</td>
<td>$15,000</td>
<td>House Calls Black Americans; LGBT; Youth; Treatment Access</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Reception honoring the documentary film How to Survive a Plague
Friday, February 22, 2013, Los Angeles, CA:

EJAF and LoveGold hosted a special reception for the Academy Award-nominated documentary film How to Survive a Plague in Los Angeles on February 22, 2013. Elton and David attended the reception with the film’s director David France, producer Howard Gertler, executive producer Joy Tomchin, and AIDS activists Peter Staley, Mark Harrington, David Barr, and Garance Franke-Ruta, who were featured in the film.

Special Award Presentation from Harvard AIDS Initiative

Members of the Harvard School of Public Health AIDS Initiative and the Harvard School of Public Health’s International AIDS Council presented the HAI Leadership Award to Elton at EJAF’s An Enduring Vision benefit. Presented to individuals who have displayed outstanding vision, leadership, and courage in the global struggle against AIDS, Elton joins past recipients including Diana, Princess of Wales, and Elizabeth Glaser.
<table>
<thead>
<tr>
<th>Organization Name</th>
<th>Location</th>
<th>Funding</th>
<th>Program Focus</th>
</tr>
</thead>
<tbody>
<tr>
<td>Migrant Health Center, Inc.</td>
<td>Mayaguez, PR</td>
<td>$50,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Mississippi Center for Justice</td>
<td>Jackson, MS</td>
<td>$50,000</td>
<td>Mississippi Medical-Legal Partnership for People Living with HIV/AIDS</td>
</tr>
<tr>
<td>Southern U.S.; Advocacy; Legal Aid</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>My Brother’s Keeper, Inc.</td>
<td>Ridgeland, MS</td>
<td>$50,000</td>
<td>Becoming a Healthier You Program</td>
</tr>
<tr>
<td>Black Americans; LGBT; Services</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nashville CARES</td>
<td>Nashville, TN</td>
<td>$42,000</td>
<td>Brothers United Network</td>
</tr>
<tr>
<td>Black Americans; LGBT; Services</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Needle Exchange Program of Asheville</td>
<td>Asheville, NC</td>
<td>$20,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Philadelphia Center</td>
<td>Shreveport, LA</td>
<td>$75,000</td>
<td>HIV/AIDS Advocacy in Northwest Louisiana</td>
</tr>
<tr>
<td>Southern U.S.; Advocacy</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Phoenix Center</td>
<td>Springfield, IL</td>
<td>$40,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Puerto Rico CoNCRA (Community Network for Clinical Research on AIDS)</td>
<td>San Juan, PR</td>
<td>$75,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Queerocracy</td>
<td>New York, NY</td>
<td>$20,000</td>
<td>Prevention Vs. Prosecution Advocacy; Education</td>
</tr>
<tr>
<td>Reading Risk Reduction</td>
<td>Reading, PA</td>
<td>$30,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Resource Center Dallas</td>
<td>Dallas, TX</td>
<td>$38,000</td>
<td>Valor Latino - HIV Prevention Program</td>
</tr>
<tr>
<td>LGBT; Services</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Santa Fe Mountain Center</td>
<td>Tesuque, NM</td>
<td>$40,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>SERO Project</td>
<td>Milford, PA</td>
<td>$75,000</td>
<td>HIV Criminalization Initiative Advocacy; Legal Aid</td>
</tr>
<tr>
<td>Sonoma County Hepatitis AIDS Risk Reduction Program</td>
<td>Santa Rosa, CA</td>
<td>$35,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>Southern AIDS Coalition, Inc.</td>
<td>Birmingham, AL</td>
<td>$50,000</td>
<td>Navigating the HIV Care and Prevention Strategy Transition in the South</td>
</tr>
<tr>
<td>Southern U.S.; Advocacy; Treatment Access</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Southern Arizona AIDS Foundation</td>
<td>Tucson, AZ</td>
<td>$8,800/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
<tr>
<td>South Jersey Against AIDS, Inc., DBA South Jersey AIDS Alliance</td>
<td>Atlantic City, NJ</td>
<td>$30,000/ 2 years</td>
<td>People who inject drugs; Services</td>
</tr>
</tbody>
</table>
Love Is the Cure


The Eli Saleeby Behavioral Health Center

In 2010, former EJAF Board member Eli Saleeby passed away after a long battle with cancer. To commemorate Eli’s memory and commitment to the fight against AIDS as well as LGBTQ equality, fellow EJAF Board Members Barron Segar and John Scott led an effort to raise funds for a special project in Atlanta. In 2013, EJAF made a grant of $75,000 to Positive Impact in Atlanta to support their Behavioral Health Center’s work linking mental health counseling and substance abuse treatment for people affected by HIV. In April 2013, Positive Impact’s mental health center was re-named the Eli Saleeby Behavioral Health Center.
The Elton John AIDS Foundation (EJAF) must continually raise funds to support our urgent mission through proceeds from special events, cause-related marketing products, and art-based projects. We deeply value and rely on these gifts. We are also incredibly grateful for the voluntary contributions, both large and small, donated by generous individuals, corporations, and foundations throughout the year.
SPECIAL EVENTS

The Academy Awards® Viewing Party

EJAF’s very first Academy Awards Viewing Party took place in February of 1993. Since then, the benefit has grown by leaps and bounds, raising more than $43 million in its 22-year history. Last year’s annual Academy Awards Viewing Party took place on February 24, 2013, at West Hollywood Park and raised nearly $6 million.
An Enduring Vision

Serving as the Foundation’s annual New York benefit, An Enduring Vision is EJAF’s forum for honoring its most dedicated supporters. In 2013, Elton John and David Furnish presented the Foundation’s Enduring Vision Awards as well as EJAF’s very first Founder’s Award.
Mylan World TeamTennis Smash Hits
Presented by GEICO

Co-hosted by Elton John and Billie Jean King since its inception, this event has raised more than $12 million for EJAF and local AIDS organizations in the event’s various host cities. Past participants have included Pete Sampras, Andre Agassi, Andy Roddick, Martina Navratilova, John McEnroe, Venus and Serena Williams, Anna Kournikova, and many others.

Elton John and EJAF Board member Billie Jean King welcome guests in Orlando.

Mylan chairman Robert Coury, Billie Jean King, Elton John and Mylan CEO Heather Bresch

Elton John and Andy Roddick
Photography Portfolio

In 2009, the Elton John AIDS Foundation launched its first Photography Portfolio project. The Foundation launched a second Photography Portfolio in 2012. This second Portfolio has also sold well over the past two years and continues to raise urgently needed dollars for EJAF’s work.

Sotheby’s November Contemporary Sale

For a third consecutive year, EJAF participated in the Sotheby’s Contemporary Art Day Auction by providing select, donated works to be sold to benefit EJAF. Sotheby’s generously waived its usual fee so that all of the proceeds from the sale of the charity lots directly supported the Foundation.

Limited Edition Print by Marina Abramović: UNTITLED. Art Fair

On Monday, December 2, 2013, EJAF and the Marina Abramović Institute (MAI) unveiled a limited-edition Marina Abramović print during a special by-invitation-only preview event at the UNTITLED. Art Fair in Miami Beach, Florida.

Marina Abramović
The Current, 2013
Fine art pigment print on cotton paper
17 x 17 inches | Edition of 300

Courtesy of EJAF and the Marina Abramović Institute

CAUSE-RELATED PRODUCTS

NEST Fragrances

For many years, EJAF has partnered with NEST Fragrances to produce a series of scented candles with fragrances specially selected by Elton John. This year, in addition to the Woodside Garden candle series sold in the spring and the Sir Elton John’s Holiday Candle sold during the winter holiday season, EJAF and NEST released a new Fireside Candle Collection during the fall.

Elton John – Holiday, Fireside, and Woodside Garden Spring candle 2013 by NEST Fragrances
EJAF’s generous donors come from all walks of life, constituting a diverse community of people passionate about ending the AIDS epidemic.

Donors may be from small towns across the country and around the world, giving modest amounts where and when they can, because they are inspired by Elton John’s leadership and the work we do. Or they may be major companies and foundations who recognize the value of our Foundation’s grant-making programs and wish to invest larger amounts to help accelerate the progress of our programs.
INSTITUTIONAL SUPPORT

Over the past 20 years, EJAF has developed a superb reputation as an innovative grant-maker and a credible voice in the movement to end HIV/AIDS. As a result, corporate foundations and well-regarded philanthropists—including the M·A·C AIDS Fund, Newman’s Own Foundation, the David Geffen Foundation, the Edmond J. Safra Foundation, the Irene Diamond Fund, Knight Family Foundation and a number of other family foundations—see a direct grant in support of EJAF’s programs as a wise investment and an important part of their philanthropic portfolios. We are tremendously grateful to these major donors for choosing to make significant investments in EJAF’s life-saving work.

OUR GENEROUS DONORS

Small gifts can have an outsized impact on the AIDS epidemic. At EJAF, we are so grateful to all of the kind and generous donors who regularly make small contributions to EJAF through our online campaigns, holiday gifts, special appeals, and memorial and honorary gifts. Small gifts are the bedrock of any charitable campaign, and EJAF’s mission to eradicate HIV/AIDS is no exception.

SUPPORTER SPOTLIGHT:
MRS. LILY SAFRA

The Elton John AIDS Foundation is especially grateful to our dear friend, Mrs. Lily Safra, who has provided millions of dollars in support for our work over many years. Recently, in 2012, Mrs. Safra included the Foundation as one of 32 exceptional organizations that each received $1 million contributions from the proceeds of her “Jewels for Hope” auction in Geneva. In 2013, Mrs. Safra generously committed an additional $1 million to EJAF. We are extraordinarily grateful to Mrs. Safra for her incredible humanity, generosity of spirit, and steadfast belief in the urgent work of our foundation.

Photo © Eric Megret.
SUPPORTER LIST

Over $1,000,000

Lily Safra

$250,000 to $999,999

Andra Liemandt
Mylan Inc.
Drinkneuro
Rockefeller Foundation
Wells Fargo

$100,000 to $249,000

Anonymous
Christian Angermayer
William and Tani Austin
Joseph W. Blount
Michael Braun
Chopard & Cie S.A.
Robert Earl
John R. Eckel Jr. Foundation
Fiore Financial Corporation
Frank Giustra
Grey Goose
Robert K. Kraft
Fred Latsko
The Lauder Foundation—Leonard and Evelyn Lauder Fund
Live Nation

$25,000 to $99,999

M-A-C Viva Glam
Microsoft Corporation
Ronald O. Perelman
Pablo and Nathalie Salame
Service Electric Cable TV of NJ, Inc.
Starkey Hearing Foundation/Starkey Hearing Technologies, Inc.
Texas Comptroller of Public Accounts

Joseph Del Vecchio and Barbara Mueller
Matthew Dwyer
Roland Emmerich, Centropolis
Entertainment Studios, Inc.
Fernwood Foundation
Forevermark US Inc.
The David Geffen Foundation
Fin Gray and Michael Melnick
Lady Green
Gillian Hearst-Shaw
Patricia Hearst-Shaw
Hendon Properties
HK Management
Brent and Cheryl Holden
Holt Renfrew Co Limited
Gregory Holt, M.D.
Hong Wei Jing
Iconix Brand Group
Diana Sanela Jenkins
Just Like My Child Foundation
Seth and Lia Kaplan
The Marilyn and Jeffrey Katzenberg Foundation
Kelley, Drye & Warren LLP
Knight Family Foundation
Shelley Lazar

Sandra Lee
The Edward F. Limato Foundation
Bryce Lingo
Madison Square Garden Entertainment
Carsten Maschmeyer
Merck
The Howard and Jennifer Michaels Family Foundation
Minerva Productions LLC
James L. Nederlander
Newman’s Own Foundation
Paladin Labs, Inc.
Phoenix
Plancher Orthopedics and Sports Medicine
Polo Ralph Lauren
Guy and Lisa Ruffin
Audrey Schein
Lorraine Schwartz
Sears Holdings Corporation
Skadden, Arps, Slate, Meagher & Flom LLP
Skip Media
Mitch Spolan
Rob Stone
John Storey
Thibault Stracke
Steve Tisch
Gary Tolman
TV Guide Magazine, LLC
Viacom
Terry K. Watanabe
The New York Community Trust
Alex E. Weinberg Fund
WESTIME
White & Case LLP

$10,000 to $24,999
Anonymous (2)
Lorne Abony
The American Ireland Fund
Aquilini Investment Group
Christian Audigier
Paul Alan Boskind
The Brooks Family Foundation
Satjiv Singh Chahil
Stan Christensen
Citibank
Clear Channel Media and Entertainment
David Cooley
Credit Suisse
CTPartners Executive Search, Inc.
Paolo de Alessandrini
Jacinta de Rivera and Andrew Hewitt
Suzanne DeLaurentiis
Ghada Dergham
Michael Di Girolamo and Craig Young
Digitas Health Philadelphia
DJP Marketing & Promotions Limited – London UK
DSquared²

ECI
Ella Communications Ltd/Broadway Across America
Jamie Falkowski
Edward Finger
Michael and Carrie Fisher
Barbara Lowe Fodor
Brad Goldfarb and Alfredo Paredes
Goldman Sachs & Co.
Marc Grinter
Allen and Deborah Grubman
Guggenheim Partners
Sharon Hagle
Heidi Hame and Ray Hashman
Heifer International
Julio A. Hubert
Jane and Clay Jackson
Matthew Johnson
Bob Kirk
Knobbe, Martens, Olson & Bear, LLP
The Kors LePere Foundation
Mark Lash
Matt Lauer
Lifetime Televison
Macy’s
Gene Maillard
Maison IRFE
Jo and Raffy Manoukian
John Mantione
Robert and Rebecca Massave
Match Point Entertainment
Craig Mateer
The Marshall Mathers Foundation
Eric and Janet McCormack
Millman Harris Romano Foundation
Deborah Lee Minor
Nile and Yvonne Niami
John Osbourne
Brian Parker
Steve Pesner
The Elena Pinchuk AntiAIDS Foundation
Preferred Group, Inc.
PricewaterhouseCoopers LLP
Bleona Qereti
Jeffrey Rackover
Rakoczy Molino Mazzochi Siwik LLP
Rocket Pictures
Nadia Saputo
Shamballa Jewels Ltd
Laura and Harry Slatkin
Sovereign Bank, N.A.
Nita Stanoytchev
Alexandra Stanton
Star Entertainment
Dayana Tamendarova
David Thomas
Gary A. Tigges, MD
Tudor Investments Corp./Robin Hood Foundation
Steven Tyler
Walgreens Family of Companies
Donna Karan Weiss
Edward and Bernice Wenger
Wiley Rein LLP
Wilson Sonsini Goodrich & Rosati
Wipro Limited
World Gold Council
Juan Yarur
Alan and Mileen Zucker

$2,500 to $9,999
Anonymous
The Abernathy MacGregor Group
Ghamzeh Alabbar
Maxine M. Anderson, MD
ARCH Productions
Fabio Avenoso
Jodi Balkan
The Bank of New York Mellon
The Bank of Tokyo - Mitsubishi UFJ, Ltd
Bianca Banks
The Beirne Foundation, Inc.
Charles and Karyn Bendit
Susan Bernard
Law Offices of Richard Bernsely
Noble Black
Sandra Brant and Ingrid Sischy
Karola Brent and Tim Reed
The Eli and Edythe Broad Foundation
Trevor Burgess
Cactus Club Café
Stephen P. Carlino and Dennis R. Fee
Amy Carlson
Cedars-Sinai Medical Center
Chandler Chicco Agency
Dr. Gabriel and Christine Chiu
Cinema Society
Edith Dee Cofrin
Chris Colfer
S. B. Cooper
Doug Currie
Marjorie DeHey and Paul Overacker
Danielle Dignan
Dun Foundation

Donna Karan Weiss
Edward and Bernice Wenger
Wiley Rein LLP
Wilson Sonsini Goodrich & Rosati
Wipro Limited
World Gold Council
Juan Yarur
Alan and Mileen Zucker
Rebecca East
Paul Emmer
Enhanced Education
Leona Erziak
Fahey/Klein Gallery
Diane Lokey Farb
Colin Ferguson
Laraine Frahm
Samuel Freeman
Christian Frese
Frank Tiberius Gangi
Alexandra Ghinea
Diane Lokey Farb
Colin Ferguson
Laraine Frahm
Samuel Freeman
Christian Frese
Frank Tiberius Gangi
Alexandra Ghinea

M.K. Link Foundation
/An American-Jewish Foundation
Luciana Brito Gallery
Michael and
Elizabeth Maher
Bruce and Kathy
Makowsky
Mana Contemporary
Michael and Julie Marino
Maxfield
Charlie McBrearty
Paul McGuinnes
Sarah Mcguinnes
Dr. Patrick Meade and
Rob Roth
David Meister
Meredith Corporation
Byron Scott Miner
d Thomas E. Moore III
and Mark Reynolds
Nathan Nagler
Erin Oettinger
Demet Öger
Öger Entertainment LLC
Patrick O’Neill
Ambassador Joseph R. Paolino, Jr.
Parfums Christian Dior
Sharon L. Patrick
Rod L. Piatt
Pietragallo Gordon Alfano
Rosaura Becerra
Sculptor Artist Milton
Sonneborn Family
Emily Stavis
Glenn and Mindy Stearns
Phaedra Steele
William Steele
Symphonic Love Foundation
The Taupin Family Trust
Alexandra Tavel
Ahmed Tayeb
Grazka Taylor
THD Inc.
Elizabeth and
Michael Vitton
Prince Marcus von Anhalt
Francesca von Habsburg
Jane Wallace
Warner Bros. Records
John Waters
Mel Weipert
William Morris Endeavor
Entertainment
Liv Williamson
May Zawaideh
Maz Zouhairi

Peter Samson
San Francisco Zoological Society
Christina Sands
Steven and Trevi Sawalich
Steven Schnapp
Barron Segar
Sonneborn Family
Emily Stavis
Glenn and Mindy Stearns
Phaedra Steele
William Steele
Symphonic Love Foundation
The Taupin Family Trust
Alexandra Tavel
Ahmed Tayeb
Grazka Taylor
THD Inc.
Elizabeth and
Michael Vitton
Prince Marcus von Anhalt
Francesca von Habsburg
Jane Wallace
Warner Bros. Records
John Waters
Mel Weipert
William Morris Endeavor
Entertainment
Liv Williamson
May Zawaideh
Maz Zouhairi

$1,000 to $2,499
Anonymous (3)
Jeanine Allen
Paulo José Almeida Lopes
Novo Ambiente
David Arbuthnot
Karl Backman
Dr. Alisa and
Mr. Tracy Bahl

Florence Drake Ball
Paige Barney and
Scott Cavanah
Scott P. Campbell
Maria Baró
Sculptor Artist Milton
Becerra
Rosaura Becerra
Adam Beighley
Lawrence S. Bellone
Louis Berrick
Francine Birbragher
Matthew Blinstrubas
Andrew Boose and
Bennah Serfaty
Suzanne Deal Booth
Alexandra Briner
Flavia Brito
Claudia Scheuring Broda
Lisa Marie Conte Browne
Craig L. Byrd
John V. Calcagno
Nancy Califano
Alejandro Caliteron
Elizabeth Cardona
Centra360
Marco Antonio Chaves
Lima
Douglass Choo and
David Noble
Chrome Hearts
Cindy Chupack and
Ian Wallach
Steve Cipolla and
Denis Gordin
Cota Cohen
Glori Cohen
Victoria Conner
Daniell Cornell
Douglas Coughlan
Liz Dascal
Piers Davies

36
IN-KIND DONORS

We are enormously grateful for the generous support of artists who donate work for sale through auctions and other art-based projects, athletes who donate their time to auction experiences, and companies and individuals who donate their products, services, and event space to help minimize the cost of our fund-raising efforts.

Marina Abramović
Ai Weiwei
American Airlines
Audi
Tina Barney
Bianchi Winery
Ross Bleckner
Bonni Benrubi Gallery
Ben Caring
Graydon Carter
Chen Jiagang
Chopard
Cipriani
City of West Hollywood
Clayoquot Wilderness Resort
Anderson Cooper
Daniel Craig
Crumble Catering
Jean-Philippe Delhomme
Rineke Dijkstra
Novak Djokovic
Robert Earl
William Eggleston
Inka Essenhigh
Elger Esser
Fine Art Solutions
Theaster Gates
Richard Genovese
Frank Giustra
Grey Goose
Grant Thornton, LLP
Wade Guyton
Heart
Heineken
Candida Höfer
Hugh Jackman
Jackson Fine Art
David LaChapelle
Matt Lauer
Louise Lawler
Baz Luhrmann and Catherine Martin
Marina Abramović Institute (MAI)
Tamara Mellon
Microsoft Surface
Million Air
Le Montrose Suite Hotel
Jamie Niven
Terry O’Neill
San Pellegrino
Pepper Hamilton, LLP
Raymond Pettibon
Matthew Pillsbury
Planet Hollywood
Alex Prager
Chef Gordon Ramsay
Ed Ruscha
Emeli Sandé
Hedi Slimane
Sotheby’s
SoHo House
Steven Tyler
Frank Thiel
UNTITLED.
Vanity Fair
Veuve Clicquot
Warner Brothers Entertainment
Weinberg Glass
Roger Woolsey
World Team Tennis
Yamaha

We are also incredibly grateful for the in-kind professional support EJAF receives throughout the year. Through legal counsel, professional services, travel and airline tickets, and more, these amazing individuals and companies help us carry out EJAF’s mission with minimal administrative cost.

A very special thanks to American Airlines the official Airline Sponsor of the Elton John AIDS Foundation.
EXECUTIVE AND ADVISORY BOARDS

Officers
Sir Elton John
London/Los Angeles
Founder
David Furnish
London/Los Angeles
Chairman
Scott P. Campbell
New York, NY
Executive Director
M. Michele Burns
New York, NY
Treasurer
Barron Segar
New York, NY
Secretary

Executive Board
Anne Aslett
London, UK
Edwina Barbis
New York, NY
Billie Jean King
New York, NY
Ilana Kloss
New York, NY
Sarah McMullen
Houston, TX
Thomas E. Moore III
New York, NY
Frank Presland
London, UK
John Scott
Los Angeles, CA

Advisory Board
Virginia Banks
Beverly Hills, CA
John Barbis
New York, NY
Thomas J. Coates, Ph.D.
Los Angeles, CA
Robert Earl
Orlando, FL
Jane Fonda
Los Angeles, CA
Whoopi Goldberg
New York, NY
Greg Gorman
Los Angeles, CA

In Memoriam
Charles Farthing, M.D.
Robert Key, M.B.E.

EJAF STAFF
Scott P. Campbell
Executive Director
Matt Blinstrubas
Director of Grants
Andreas Schwarz
Development Associate
Sabrina Guerrero
Financial Administrator

ANNUAL REPORT DEVELOPMENT
Editors
Scott P. Campbell
Matt Blinstrubas

Graphic Design
Timothy Sanders Design

Content Development
Ben Yarrow,
West Wing Writers
Sam Avrett,
The Fremont Center
Karen Cress
Jeffrey Witte
Andreas Schwarz

In Memoriam

Herb Ritts
Eli Saleeb
# Financial Review

## Statement of Activities

### Revenue and Support

<table>
<thead>
<tr>
<th>Contributions, grants, and gifts in kind:</th>
<th>2013</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public support and grants</td>
<td>$2,498,408</td>
<td>$6,486,953</td>
<td>$2,831,211</td>
</tr>
<tr>
<td>Other revenue</td>
<td>8,802,467</td>
<td>8,238,174</td>
<td>6,873,009</td>
</tr>
<tr>
<td>Other revenue</td>
<td>94,297</td>
<td>36,516</td>
<td>112,673</td>
</tr>
<tr>
<td><strong>Total Revenue and Support</strong></td>
<td>$11,395,172</td>
<td>$14,761,643</td>
<td>$9,816,893</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Program expenses:</th>
<th>2013</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic grants and awards</td>
<td>$5,775,310</td>
<td>$5,506,834</td>
<td>$5,872,041</td>
</tr>
<tr>
<td>International grants and awards</td>
<td>820,275</td>
<td>1,825,331</td>
<td>2,420,249</td>
</tr>
<tr>
<td>Other program expenses</td>
<td>1,224,080</td>
<td>1,289,834</td>
<td>938,599</td>
</tr>
<tr>
<td><strong>Total program expenses</strong></td>
<td>$7,819,665</td>
<td>$8,621,999</td>
<td>$9,230,889</td>
</tr>
<tr>
<td>General and administrative</td>
<td>492,289</td>
<td>501,481</td>
<td>432,732</td>
</tr>
<tr>
<td>Fundraising and special events</td>
<td>2,116,393</td>
<td>2,221,071</td>
<td>1,844,285</td>
</tr>
<tr>
<td>Other expenses</td>
<td>88,073</td>
<td>22,555</td>
<td>74,025</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>$10,516,420</td>
<td>$11,367,106</td>
<td>$11,581,931</td>
</tr>
</tbody>
</table>

### Change in Net Assets

<table>
<thead>
<tr>
<th>Net assets, beginning of the year</th>
<th>2013</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$8,515,180</td>
<td>5,120,643</td>
<td>6,885,681</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>878,752</td>
<td>3,394,537</td>
<td>(1,765,038)</td>
</tr>
<tr>
<td><strong>Net assets, end of the year</strong></td>
<td>$9,393,932</td>
<td>$8,515,180</td>
<td>$5,120,643</td>
</tr>
</tbody>
</table>

## Balance Sheet

### Assets:

<table>
<thead>
<tr>
<th>Assets:</th>
<th>2013</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$4,913,691</td>
<td>$5,090,975</td>
<td>$3,688,259</td>
</tr>
<tr>
<td>Marketable securities, at amortized cost</td>
<td>4,505,246</td>
<td>3,336,034</td>
<td>1,351,306</td>
</tr>
<tr>
<td>Other assets</td>
<td>95,494</td>
<td>89,105</td>
<td>89,200</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$9,514,431</td>
<td>$8,516,114</td>
<td>$5,125,765</td>
</tr>
</tbody>
</table>

### Liabilities and Net Assets:

<table>
<thead>
<tr>
<th>Liabilities:</th>
<th>2013</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$120,499</td>
<td>$934</td>
<td>$5,122</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>120,499</td>
<td>934</td>
<td>5,122</td>
</tr>
</tbody>
</table>

### Net Assets:

<table>
<thead>
<tr>
<th>Net assets:</th>
<th>2013</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted net assets</td>
<td>9,393,932</td>
<td>8,498,346</td>
<td>4,985,742</td>
</tr>
<tr>
<td>Temporarily restricted net assets</td>
<td>0</td>
<td>16,832</td>
<td>134,901</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>9,393,932</td>
<td>8,515,180</td>
<td>5,120,643</td>
</tr>
</tbody>
</table>

### Total Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Total Liabilities and Net Assets</th>
<th>2013</th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$9,514,431</td>
<td>$8,516,114</td>
<td>$5,125,765</td>
</tr>
</tbody>
</table>
EJAF is proud to have received the highest possible rating of four stars for the past nine consecutive years from Charity Navigator.

We are vigilant about spending every single dollar that is entrusted to us carefully and wisely.

Our top rating provides independent assurance to donors that our operations are fiscally responsible and ethical.
Creating an AIDS-free future in the Americas and the Caribbean.

Above: HIV testing information billboard in rural Northeastern Oklahoma advertising the services of EJAF grantee Health Outreach Prevention Education Inc.’s (HOPE) IMPACT Project.
Thank you for reading our Annual Report. The Board and staff of the Elton John AIDS Foundation are incredibly grateful to our donors and supporters who make our work possible and our grantees and colleagues who are making an AIDS-free future a reality.

For more information on how to become involved in the urgent work of the Elton John AIDS Foundation, visit our website: www.newyork.ejaf.org.

To make a donation to the Foundation, visit: www.newyork.ejaf.org/donate.

Donations by check may be sent to:
Elton John AIDS Foundation
584 Broadway, Suite 906
New York, NY 10012

UPCOMING EVENTS:

For event inquiries contact:
andreas.schwarz@ejaf.org
212-219-0670

An Enduring Vision
October 28, 2014
New York, NY

Sotheby’s Contemporary Art Day Sale
November 12, 2014
New York, NY

Academy Awards Viewing Party
February 22, 2015
West Hollywood, CA

INQUIRIES:

General Donor and Support Inquiries:
andreas.schwarz@ejaf.org
212-219-0670

Marina Abramović
Fine Art Print Edition to Benefit EJAF and MAI:
andreas.schwarz@ejaf.org
212-219-0670

Grant, funding and current grantees inquiries:
matt.blinstrubas@ejaf.org
212-219-0687

Media inquiries:
matt.blinstrubas@ejaf.org
212-219-0687