



ELTON JOHN
AIDS FOUNDATION



2013 ANNUAL REPORT

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Jo and Raffy Manoukian.*

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Cover: Quinton Harper, NC AIDS Action Network community organizer, leads chants in the NC Pride Parade. Elton John performing at EJAF's An Enduring Vision gala in New York City in 2010. Photo by Kevin Mazur/Wire Image



LETTER FROM THE FOUNDER



Dear Friend,

It is a tremendous honor and a source of great pride to present this annual report.

When I created the Elton John AIDS Foundation in 1992 to treat and support those living with HIV/AIDS, I never could have imagined where we'd be today.

When we started the Foundation, we weren't shooting for the stars. We simply wanted to do something—anything—to help. There were only four of us, all volunteers, and a board of directors comprised of my friends and colleagues from the music business.

In the 21 years since that humble beginning, we have raised more than \$300 million to award our grant recipients—a staggering sum that I am so proud of.

But our biggest goal remains elusive: eradicating the stigma and the shame that surround and perpetuate the AIDS epidemic.

We still live in a world where people living with HIV are marginalized, where they are denied the help they need and the compassion they deserve. Gay men, sex workers, people who inject drugs, and prisoners have some of the highest rates of infection, because AIDS thrives whenever we turn our backs on people or marginalize a community.

We must provide care to everyone living with HIV/AIDS, no matter who they are, whom they love,



Photo by
Greg Gorman, 2014

where they live, or how they contracted the virus. This has been the Elton John AIDS Foundation's deeply held value and core mission since our founding.

That mission continues today, because I am more convinced than ever that we can end AIDS by ending stigma. In so doing, we will not only eradicate a terrible, global plague—we will also create a fairer and more just world for our children.

The Elton John AIDS Foundation is working tirelessly to make this compassionate world a reality, and I am deeply grateful to all those who support our efforts.

Sincerely,

Elton John
Founder

TODAY



**AIDS-FREE
FUTURE**



LETTER FROM THE CHAIRMAN



To the amazing friends, donors, artists, philanthropists, business leaders and activists who together are the Elton John AIDS Foundation:

As I write this, EJAF is stronger and healthier than ever, and our impact has never been greater. We receive larger donations from more sources than ever before. Thanks to you, we're making a real difference in changing and saving lives around the world.

Yes, significant challenges remain. But the end of AIDS is within our reach, if we could only erase the stigma that perpetuates the disease and summon the collective will to bring it about.

That's why our work is so vital, and why your support of EJAF is so critical.

EJAF's role in the struggle against AIDS is to meet the disease where its effects are most devastating. Our grants support prisoners who lack access to adequate care. They support recently released inmates struggling to adjust to life after incarceration. Without judgment, we help people who use drugs and bring homeless youth off the streets of New York City. Today, EJAF is the leading funder of programs that support LGBT causes in the Southern United States, and we're the largest supporter of Black LGBT organizations across the country, two distinctions we are honored to hold.

We are immensely proud of our work and the difference it makes. But so much remains to be done. In the year



Photo by
Greg Gorman, 2014

ahead, you can expect EJAF to continue to lend its support, both financial and vocal, to the marginalized populations where AIDS thrives. Only by erasing the stigma that continues to surround AIDS, and by treating each individual, no matter their background, with dignity and love, can we end this epidemic forever.

That reality is within our grasp. We are so proud of our role in the fight against AIDS, and we are so grateful for your continued support.

Sincerely,

David Furnish
Chairman

ABOUT EJAF



At the Elton John AIDS Foundation (EJAF), we believe that AIDS can be beaten. We act on that belief by raising funds for effective programs and policies, and also by speaking out with honesty and compassion about the realities of people's lives.

Elton John created EJAF over twenty years ago, first in the United States in 1992, and then in the United Kingdom in 1993. Through hard work and with the help of kind, amazing, creative, and generous friends and supporters, the two foundations together have raised more than \$300 million to combat stigma, prevent new infections, provide treatment and services, and motivate governments to end AIDS. The U.S. foundation focuses its efforts on programs in the United States, the Americas, and the Caribbean, while the U.K. foundation funds HIV-related work in Europe, Asia, and Africa.

EJAF is one of the world's largest HIV grant-makers. The U.S. organization invests approximately \$7 million in more than 120 HIV/AIDS organizations every year, with half of our efforts focused on the Southern U.S. and the Caribbean. EJAF is unique among funders in being pioneering, efficient, and unafraid of tackling the most difficult issues related to HIV. Hundreds of individuals and organizations invest through EJAF because of the way we work.

LETTER FROM THE EXECUTIVE DIRECTOR



Eradicating stigma, serving the needs of marginalized populations, and ending AIDS—achieving any one of these goals would be an ambitious mission for a nonprofit organization. At the Elton John AIDS Foundation (EJAF), we pursue all three of them every day, and we can only do so because of the generous support of our donors.

We are a unique organization, thanks to the passion of our founder, and also thanks to how we work to achieve our mission:

We focus on innovation: EJAF is constantly listening and learning about new opportunities to make an impact. Our grant-making process is open to small and previously unfunded organizations—in December 2013, for instance, we reviewed and responded to 230 funding requests—and we stand ready to invest in new ideas, leaders, focus areas, and ways of achieving impact.

We focus on sustainability: EJAF's average grant size is \$102,000. We provide small first-time grants of \$20,000-50,000 to fledgling organizations and renewal grants of up to \$500,000 to larger programs. In addition, we invest in long-term partnerships to achieve change over time.

We are efficient: We set clear expectations for each grantee about funding, reporting, and renewal applications. We keep costs low for fundraising and program management, so that more than 95% of every contribution goes to grants. Our efforts have paid off. For the past nine years, EJAF has received the highest possible rating—four stars—from Charity Navigator,



*Photo by
Greg Gorman, 2014*

providing independent confirmation that EJAF consistently operates in a transparent, financially responsible way.

We're not afraid to speak out: EJAF combines its expertise with courage, passion, and even outrage at the injustice and prejudice that perpetuate the epidemic. Just like our founder, we have a point of view and are not shy about speaking out.

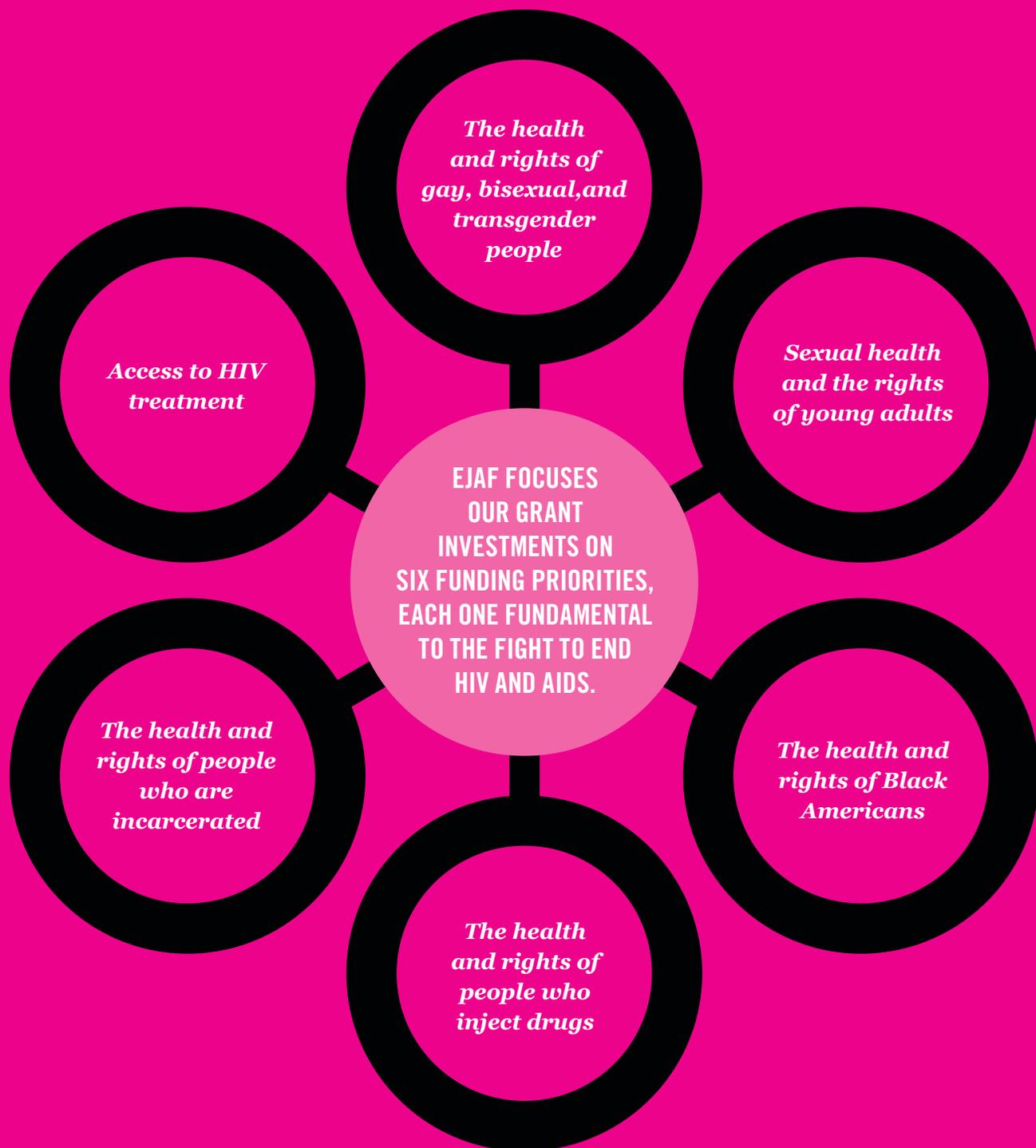
We have the experience to know how to make a difference: EJAF has more than twenty years of experience in grant-making. We have the institutional knowledge to make smart, effective, efficient grants that have a tangible, positive impact on people's lives.

This is critical work, and none of it would be possible without the support of our wonderful community of individual, foundation, and corporate donors. We are tremendously grateful to our loyal supporters and hope you will continue to support our vision of achieving an AIDS-free generation and, ultimately, an AIDS-free world.

Sincerely,

Scott P. Campbell
Executive Director

GRANT-MAKING



THE HEALTH AND RIGHTS OF GAY, BISEXUAL, AND TRANSGENDER PEOPLE

Across the U.S., Caribbean, and Latin America, more than half of all new HIV infections each year are among gay and bisexual men and transgender people. This tragedy can be avoided through competent health services and programs that encourage healthy relationships, supportive communities and families, stable employment and housing, and freedom from stigma, discrimination, bullying, harassment, and physical violence. That's why EJAF awards more than \$1.8 million every year to help dozens of community organizations throughout the U.S., Caribbean, and Latin America to take on innovative work for the health of gay and bisexual men and transgender people.

**EJAF AWARDS
MORE THAN
\$1.8 MILLION**

every year to help dozens of community organizations take on innovative work for gay, bisexual, and transgender health.



A volunteer in Los Angeles with Greater than AIDS PRIDE.

SEXUAL HEALTH AND THE RIGHTS OF YOUNG ADULTS

More than 10,000 young people ages 13-24 become HIV-positive every year in the United States. There are clear, proven paths to curbing new infections among young people: education, health services, and peer-based social support to those most at risk. But these programs do not yet exist in the U.S. at the scale required to make a difference. Advocacy is needed. That's why every year, EJAF invests more than \$500,000 to help young people campaign for health policies and health services that are relevant to their needs and to assist national advocacy groups to push for better health services that cater to young people.

**MORE THAN
10,000**

young people ages 13-24 become HIV-positive every year.



Youth activists marching at a gay pride parade in Austin, Texas with EJAF grantee Out Youth.

THE HEALTH AND RIGHTS OF BLACK AMERICANS

The United States prides itself as the land of equal opportunity, but our country has work to do to fully achieve that promise. Black Americans in particular face less opportunity than most – less access to college education and jobs, higher rates of poverty, and worse health statistics for conditions like asthma, diabetes, and high blood pressure. HIV is no exception. Black Americans face higher rates of HIV infection than any other racial/ethnic/national group in the U.S.

Black gay men ages 13-24 account for more than half of all new HIV infections among gay men in that age group. EJAF believes that this can change. That's why we staunchly support the efforts of Black activists in the U.S. to improve HIV testing, treatment, and health care for Black people and to help improve their lives by increasing access to education and jobs.

**BLACK GAY
MEN AGES
13-24
ACCOUNT FOR
MORE THAN
HALF**

*of all new HIV infections
among gay men in that
age group.*



Monica Smith (right) draws a patient's blood for syphilis testing at EJAF grantee My Brother's Keeper – in Ridgeland, Mississippi.

THE HEALTH OF PEOPLE WHO INJECT DRUGS

Every year, EJAF grants help more than 30,000 people access clean syringes and related harm-reduction services, proven interventions that prevent new HIV infections. Thanks in part to our efforts, HIV infections due to injection drug use in the U.S. are down from 25% of all infections in 2000 to only 11% today. However, this “good news” still means that approximately 5,500 people become infected each year via injection drug use. These 5,500 infections are entirely preventable, and therefore entirely unacceptable. The potential is clear: scaled-up programming could bring injection-related HIV infections down to zero. That’s why EJAF invests \$1 million each year to support syringe exchange programs across the U.S. and advocate for removing the ban on the use of federal funding for syringe exchange.

EVERY YEAR
5,500

people who inject drugs become infected with HIV.



Safe injection education supported by the Syringe Access Fund.

THE HEALTH OF PEOPLE WHO ARE INCARCERATED

Every year, 171,000 HIV-positive men and women (1 in 7 of all people living with HIV) pass through a correctional facility. When they get out, most are handed a one-way bus ticket, some cash, and nothing else. Many are likely to confront troubled family relationships, frayed social support, mental health and addiction issues, and serious obstacles in finding housing and jobs. That's why EJAF invests every year in programs that give people who are getting out of prison the support they need to get adequate healthcare and the other services essential to leading a stable and healthy life.

EVERY YEAR
171,000

*HIV-positive men and women
get out of jail or prison.*



EJAF grantee Health Through Walls conducting voluntary HIV testing at a prison in Haiti.

ACCESS TO HIV TREATMENT

In the U.S., 1.2 million people are living with HIV. Most aren't successfully on treatment, and one in six Americans who have HIV – some 220,000 people – are unaware that they carry the virus. That's why EJAF funds dozens of organizations, especially in the Southern U.S., to ensure more people get tested, understand their HIV treatment options and start on HIV treatment, and access and benefit from healthcare and support services.

IN THE U.S.
1.2 MILLION
people are living with HIV.

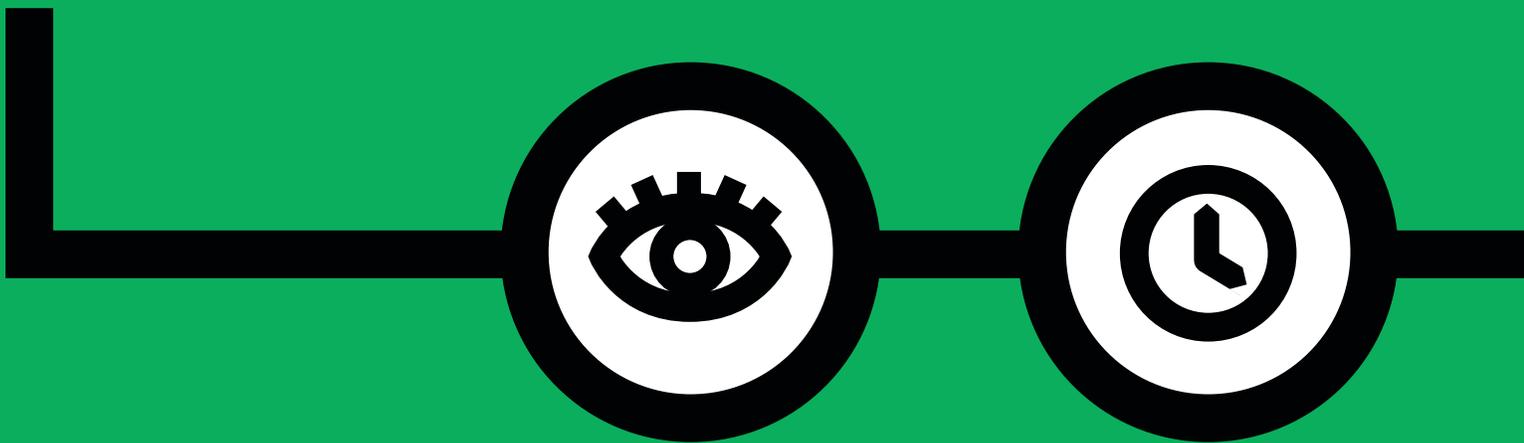


Clinical staff at Housingworks' facility in Saint-Marc, Haiti.



EJAF communicates extensively with leaders in public policy, research, and health services to regularly update these priorities based on the latest evidence about the epidemic and to gather perspectives from these experts about new opportunities for leveraging EJAF's unique position in the fight against HIV/AIDS.

THE GRANT-MAKING PROCESS



HOW WE MAKE GRANTS

Our investment goals and priorities are clear.

Invitations for funding requests from charitable organizations are posted on the EJAF website and are disseminated through email and relevant networks. This allows anyone who might apply for funds to know how to apply and whether their work fits within EJAF's approach to fighting HIV and AIDS.

Our application and funding processes are simple and efficient.

First-time applicants use a short online form allowing them to describe their work and be considered for a full proposal. Selected first-time applicants and current grantees requesting renewed funding then complete a full online proposal. EJAF staff visit, meet, and email with most grantees each year. Grantees are asked to send progress reports at the end of each one-year grant.

During 2013, the Elton John AIDS Foundation made over 120 grants to charitable organizations for a total investment of more than \$7.3 million. This is how we invest your donor dollars:



Most EJAF grants are renewed for multiple years.

In 2013, a total of 68 organizations received renewal funding from the previous year.



EJAF also remains open to funding new ideas and new organizations.

In 2013, EJAF allocated 36% of its funding to a total of 47 first-time grants.



We communicate about our funding and the impact of our investments.

Every grant is listed on the EJAF website. In addition, EJAF posts updates throughout the year that highlight the compassion, innovation, and leadership that define its grantees—yet another way the Foundation shares the inspiring work that is worth every dollar invested.

GRANT LIST

AIDS Alabama

Birmingham, AL
\$50,000
Empowering Advocates to Change HIV Policy in Alabama
Southern U.S.; Advocacy

AIDS Care Center for Education & Support Services

Norfolk, VA
\$85,000
The LGBT Center of Hampton Roads
LGBT; Services

AIDS Community Research Initiative of America (ACRIA)

New York, NY
\$100,000
National Technical Assistance South
Southern U.S.; Treatment Access; Education

AIDS Foundation Houston

Houston, TX
\$50,000
Wall Talk
Incarcerated Populations; Education; Services

The AIDS Institute

Tampa, FL
\$75,000
Ensuring Funding and Continuation of the Ryan White HIV/AIDS Program
Public Policy; Advocacy

AIDS Network Inc.

Madison, WI
\$25,000/ 2 years
Injection Drug Users; Services

AIDS United

Washington, DC
\$300,000
Access to Care Initiative and Puerto Rico Initiative
Treatment Access; Services

\$150,000
Ending HIV/AIDS in America and General Operating Support
Public policy; Advocacy

Alaskan AIDS Assistance Association

Anchorage, AK
\$60,000/ 2 years
People who inject drugs; Services

American Civil Liberties Union Foundation

New York, NY
\$150,000
Advancing the Rights of Prisoners with HIV
Incarcerated Populations; Advocacy

American Fertility Association

New York, NY
\$100,000
Outreach to Help HIV-Positive Individuals Safely Have Biologically Related Children
Southern U.S.; LGBT; Services

amfAR, The Foundation for AIDS Research

New York, NY
\$90,000
Syringe Exchange Research and Advocacy
People who inject drugs; Advocacy

Any Positive Change Inc.

Lower Lake, CA
\$50,000/ 2 years
People who inject drugs; Services

Artists Striving to End Poverty (ASTEP)

New York, NY
\$5,000
Arts InsideOUT Program
Education

Association of Nurses in AIDS Care

Akron, OH
\$46,000
The Impact of HIV Criminalization on Providing Quality HIV Care
Advocacy; Education

The Attic Youth Center

Philadelphia, PA
\$45,000
HIV Prevention Services for At Risk Young Gay Men in Philadelphia
LGBT; Youth; Treatment Access; Services

Bailey House, Inc.

New York, NY
\$15,000
Project FIRST
Incarcerated Populations; Services

BASIC of Northwest Florida, Inc. (BASIC)

Panama City, FL
\$50,000
Fully Committed
Black Americans; LGBT; Services

Berkeley Needle Exchange Emergency Distribution (NEED)

Berkeley, CA
\$56,000/ 2 years
People who inject drugs; Services

Bethany Place

Belleville, IL
\$40,000/ 2 years
People who inject drugs; Services

Bienestar Human Services

Los Angeles, CA
\$50,000/ 2 years
People who inject drugs; Services

Big Bend Cares

Tallahassee, FL
\$40,000
MSM HIV Testing, Linkage and Adherence, Renewal
LGBT; Services

Birmingham AIDS Outreach

Birmingham, AL
\$50,000
Magic City Acceptance Center
LGBT Youth Drop-In Center
LGBT; Youth; Services

Black AIDS Institute

Los Angeles, CA
\$75,000
Ensuring Broad Viral
Suppression in Black America
*Black Americans; Treatment
Access; Advocacy*

Blue Mountain Heart to Heart

Walla Walla, WA
\$28,000/ 2 years
People who inject drugs; Services

Border AIDS Partnership

El Paso, TX
\$10,000/ 2 years
People who inject drugs; Services

Elton John AIDS Foundation

London, United Kingdom
\$500,000
Preventing mother to child
transmission in Nigeria
Africa; Services

Camden Area Health Education Center

Camden, NJ
\$60,000/ 2 years
People who inject drugs; Services

Canadian HIV/AIDS Legal Network

Toronto, Ontario, Canada
\$50,000
Criminalization and HIV:
educating the public and
defending those criminalized
for non-disclosure
Advocacy; Legal Aid

Center for Health of Incarcerated Persons/ Emory University

Atlanta, GA
\$50,000
Successful Linkages
*Incarcerated Populations;
Services; Advocacy*

The Center for HIV Law and Policy

New York, NY
\$100,000
Positive Justice Project
& Teen SENSE
*Incarcerated Populations;
Youth; Advocacy*

\$10,000
Prosecutorial Guidelines
Summit October 2013
*Advocacy; Ending HIV
Criminalization*

Chicago Recovery Alliance

Chicago, IL
\$75,000/ 2 years
People who inject drugs; Services

Clark County Public Health

Vancouver, WA
\$20,000/ 1 year
People who inject drugs; Services

Clean Needles Now / LA Community Health Outreach Project

Los Angeles, CA
\$75,000/ 2 years
People who inject drugs; Services

Clinton Health Access Initiative (CHAI)

New York, NY
\$80,000
Building Capacity and
Sustainability to Increase
Access to HIV Treatment,
Care and Support in Jamaica
Caribbean; Services

OUR ACCOMPLISHMENTS AND ACTIVISM

Our work extends well beyond financial gifts. Uniquely positioned to capture the attention of a broad and diverse segment of the population, the Elton John AIDS Foundation backs its donations with a wide range of public advocacy activities on behalf of those living with HIV/AIDS.

Rockefeller Foundation Lifetime Leadership Award

October 30, 2013, Washington, DC



The Rockefeller Foundation presented Elton with its Lifetime Leadership Award at their centennial dinner in Washington, DC, on October 30, 2013. This award has only been presented twice before, including to President Bill Clinton. EJAF also received a grant of \$250,000 from the Rockefeller Foundation in October. Pictured here, Elton with Dr. Judith Rodin, President, and David Rockefeller, Jr. Chairman of the Rockefeller Foundation.

**Colorado Nonprofit
Development Center
dba Harm Reduction
Action Center**

Denver, CO
\$50,000/ 2 years
*People who inject drugs;
Services*

**Community Action
for Social Justice, Inc.**

New York, NY
\$50,000/ 2 years
*People who inject drugs;
Services*

**The Community
Foundation for
Greater Atlanta**

Atlanta, GA
\$100,000
*Atlanta AIDS Partnership Fund
Treatment Access; Advocacy*

**Community Health
Awareness Group**

Detroit, MI
\$42,500/ 2 years
People who inject drugs; Services

Compass, Inc.

Lake Worth, FL
\$50,000
Peer Navigation Program
LGBT; Youth; Services

**Correctional Association
of NY**

New York, NY
\$50,000
HIV in Prison
Advocacy Project
*Incarcerated Populations;
Advocacy*

Desert AIDS Project

Palm Springs, CA
\$10,000
General Support

**Down East AIDS
Network, Inc.**

Ellsworth, ME
\$50,000/ 2 years
*People who inject drugs;
Services*

Drug Policy Alliance

New York, NY
\$5,000
Drug Reform Conference – 2013

**Duke University
Southern HIV/AIDS
Strategy Initiative**

Durham, NC
\$100,000
Alliance for Southern
HIV/AIDS Care
*Southern U.S.; Treatment
Access; Advocacy*

**Equality Foundation of
Georgia**

Atlanta, GA
\$50,000
Young Black Gay Men's Coalition
*Black Americans; LGBT;
Youth; Advocacy*

**Family Health Centers of
San Diego**

San Diego, CA
\$60,000/ 2 years
*People who inject drugs;
Services*

The Fortune Society

Long Island City, NY
\$50,000
Fortune's Positively Affected
Program for HIV+ Individuals
on Rikers Island
*Incarcerated Populations;
Services*

**Fresno Needle Exchange
Program**

Fresno, CA
\$75,000/ 2 years
*People who inject drugs;
Services*

Friends in Deed

New York, NY
\$30,000
Addressing Isolation and Dating
in Gay Male Long-Term HIV
Survivors Diagnosed Before 1996
LGBT; Services

**Funders Concerned
about AIDS (FCAA)**

Washington D.C.
\$5,000
Annual Membership

Georgia AIDS Coalition

Atlanta, GA
\$40,000
Georgia AIDS Advocacy in Action
Youth; Advocacy

**Georgia State University
Foundation**

Atlanta, GA
\$50,000
Peer guide certification program
for ex-offenders: Linking high-
risk HIV-positive persons to care
*Incarcerated Populations;
Services*

HarborPath

Columbia, SC
\$250,000
HarborPath Common HIV Patient
Assistance Program Portal
Treatment Access

**Harm Reduction
Coalition**

New York, NY
\$65,000/ 2 years
People who inject drugs; Services

**Harm Reduction
International**

London, United Kingdom
International Conference on
Harm Reduction – Vilnius
Lithuania
\$10,000
*Advocacy; HIV and Injection
Drug Use*

**Harm Reduction
Services, Inc.**

Sacramento, CA
\$40,000/ 2 years
People who inject drugs; Services

**Health and Home
Support Services, Inc.**

Newport News, VA
\$60,000
Minority AIDS Support Services
Transitional Housing Program
Incarcerated Populations; Services

HealthHIV

Washington, DC
\$50,000
HIV Workforce Capacity Building
in the Southern US
*Southern U.S.; Black Americans;
Treatment Access*

**Health Outreach
Prevention Education
(H.O.P.E.)**

Tulsa, OK
\$50,000
Project IMPACT
LGBT; Services

Health People, Inc.

Bronx, NY
\$50,000
High Need Re-Entry Health Project
*Incarcerated Populations;
Services; Advocacy*

Health through Walls

North Miami, FL
\$35,000
Prisoners on Hispaniola Test
and Treat for HIV
*Caribbean; Incarcerated
Populations; Treatment Access*

**HEAT Program/Research
Foundation of SUNY**

Brooklyn, NY
\$15,000
House Calls
*Black Americans; LGBT; Youth;
Treatment Access; Services*

HIPS

Washington D.C.
\$28,750/ 2 years
People who inject drugs; Services

Hetrick-Martin Institute

New York, NY
\$50,000
Advocacy and Capacity Building for Young Minority Gay Men
LGBT; Youth; Advocacy

HIV Education and Prevention Project of Alameda County

Oakland, CA
\$35,000/ 2 years
People who inject drugs; Services

Homeless Youth Alliance

San Francisco, CA
\$75,000/ 2 years
People who inject drugs; Services

Housing Works, Inc.

Brooklyn, NY
\$95,275
Activism and Organizing for LGBT/MSM and AIDS Organizations in Haiti
Caribbean; LGBT; Advocacy

\$75,000/ 2 years
People who inject drugs; Services

How to Survive a Plague

New York, NY
\$125,000
How to Survive a Plague Engagement Campaign
LGBT; Education; Advocacy

Interior AIDS Association

Fairbanks, AK
\$10,000/ 2 years
People who inject drugs; Services

International AIDS Empowerment

El Paso, TX
\$50,000
Gay Youth Outreach Project
LGBT; Youth; Services

Jacksonville Area Sexual Minority Youth Network (JASMYN), Inc.

Jacksonville, FL
\$40,000
Mobilizing Youth for Action Against AIDS
LGBT; Youth; Services; Advocacy

Kaiser Family Foundation

Menlo Park, CA
\$350,000
Greater Than AIDS Pride
LGBT; Education

LA Gay & Lesbian Center

Los Angeles, CA
\$10,000
Street Smart HIV Education and Prevention Program
HIV Prevention; Young People

Medical AIDS Outreach of Alabama

Montgomery, AL
\$25,000
Medical AIDS Outreach of Alabama HIV/AIDS medication adherence pilot project-Selma
Southern U.S.; Treatment Access; Services

Mendocino County AIDS/Viral Hepatitis Network

Ukiah, CA
\$56,566/ 2 years
People who inject drugs; Services

Migrant Clinicians Network

Austin, TX
\$50,000
Bridge to Care
Incarcerated Populations; Treatment Access; Services

Reception honoring the documentary film *How to Survive a Plague*

Friday, February 22, 2013, Los Angeles, CA:



EJAF and LoveGold hosted a special reception for the Academy Award-nominated documentary film *How to Survive a Plague* in Los Angeles on February 22, 2013. Elton and David attended the reception with the film's director David France, producer Howard Gertler, executive producer Joy Tomchin, and AIDS activists Peter Staley, Mark Harrington, David Barr, and Garance Franke-Ruta, who were featured in the film.

Special Award Presentation from Harvard AIDS Initiative



Members of the Harvard School of Public Health AIDS Initiative and the Harvard School of Public Health's International AIDS Council presented the HAI Leadership Award to Elton at EJAF's *An Enduring Vision* benefit. Presented to individuals who have displayed outstanding vision, leadership, and courage in the global struggle against AIDS, Elton joins past recipients including Diana, Princess of Wales, and Elizabeth Glaser.

Migrant Health Center, Inc.

Mayaguez, PR
\$50,000/ 2 years
People who inject drugs; Services

Mississippi Center for Justice

Jackson, MS
\$50,000
Mississippi Medical-Legal Partnership for People Living with HIV/AIDS
Southern U.S.; Advocacy; Legal Aid

My Brother's Keeper, Inc.

Ridgeland, MS
\$50,000
Becoming a Healthier You Program
Black Americans; LGBT; Services

Nashville CARES

Nashville, TN
\$42,000
Brothers United Network
Black Americans; LGBT; Services

Needle Exchange Program of Asheville

Asheville, NC
\$20,000/ 2 years
People who inject drugs; Services

New York City AIDS Memorial

New York, NY
\$100,000
New York City AIDS Memorial Education

NO/AIDS Task Force

New Orleans, LA
\$12,500/ 2 years
People who inject drugs; Services

North Carolina AIDS Action Network

Raleigh, NC
\$50,000
Gaining Rights the Organizing Way (GROW)
Treatment Access; Advocacy

Okaloosa AIDS Support and Informational Services, Inc. (OASIS)

Ft. Walton Beach, FL
\$25,000
HIVEvolution
LGBT; Services

Out Youth

Austin, TX
\$35,000
Expanding HIV Prevention, Testing, and Counseling for Youth
LGBT; Youth; Services

Partners in Health

Boston, MA
\$500,000
Providing Comprehensive HIV Care in St. Marc
Caribbean; Treatment Access; Services

The People's Harm Reduction Alliance

Seattle, WA
\$75,000/ 2 years
People who inject drugs; Services

Philadelphia Center

Shreveport, LA
\$75,000
HIV/AIDS Advocacy in Northwest Louisiana
Southern U.S.; Advocacy

The Phoenix Center

Springfield, IL
\$40,000/ 2 years
People who inject drugs; Services

Planned Parenthood of Greater Orlando, Inc.

Orlando, FL
\$25,000
Teens in Charge
LGBT; Youth; Services

Point Defiance AIDS Project

Tacoma, WA
\$75,000/ 2 years
People who inject drugs; Services

Positive Impact, Inc.

Atlanta, GA
\$75,000
The Eli Saleeby Behavioral Health Center at Positive Impact
Services, Treatment Access

Positive Women's Network USA

Oakland, CA
\$35,000
Southern Women's Advocacy Response Mobilization (Project SWARM)
Southern U.S.; Advocacy

Prevention Point Pittsburgh

Pittsburgh, PA
\$74,728/ 2 years
People who inject drugs; Services

Project Angel Food

Los Angeles, CA
\$5,000
General Support

Project SAFE

Philadelphia, PA
\$25,000/ 2 years
People who inject drugs; Services

Puerto Rico CoNCRA (Community Network for Clinical Research on AIDS)

San Juan, PR
\$75,000/ 2 years
People who inject drugs; Services

Queerocracy

New York, NY
\$20,000
Prevention Vs. Prosecution
Advocacy; Education

Reading Risk Reduction

Reading, PA
\$30,000/ 2 years
People who inject drugs; Services

Resource Center Dallas

Dallas, TX
\$38,000
Valor Latino - HIV Prevention Program
LGBT; Services

Santa Fe Mountain Center

Tesuque, NM
\$40,000/ 2 years
People who inject drugs; Services

SERO Project

Milford, PA
\$75,000
HIV Criminalization Initiative
Advocacy; Legal Aid

Sonoma County Hepatitis AIDS Risk Reduction Program

Santa Rosa, CA
\$35,000/ 2 years
People who inject drugs; Services

Southern AIDS Coalition, Inc.

Birmingham, AL
\$50,000
Navigating the HIV Care and Prevention Strategy Transition in the South
Southern U.S.; Advocacy; Treatment Access

Southern Arizona AIDS Foundation

Tucson, AZ
\$8,800/ 2 years
People who inject drugs; Services

South Jersey Against AIDS, Inc., DBA South Jersey AIDS Alliance

Atlantic City, NJ
\$30,000/ 2 years
People who inject drugs; Services

Southwest Louisiana AIDS Council

Lake Charles, LA
\$35,000
Facilitating Access to Coordinated Treatment (FACT)
Southern U.S.; Services

St. Hope Foundation

Houston, TX
\$50,000
Project Soul
Black Americans; LGBT; Services

St. James Infirmary

San Francisco, CA
\$20,000/ 2 years
People who inject drugs; Services

St. Luke's-Roosevelt Hospital Center

New York, NY
\$25,000
Coming Home: Providing Care and Support to Formerly Incarcerated Individuals
Incarcerated Populations; Treatment Access; Services

STAND, Inc.

Decatur, GA
\$40,000
Transition Project
Incarcerated Populations; Treatment Access; Services

Syringe Access Fund

Washington, DC
\$2 million over two years (\$1 million per year)
Syringe Access Fund Grants (individual grants to organizations also included in this list)
People who inject drugs; Services; Advocacy

Treatment Action Group (TAG)

New York, NY
\$150,000
AIDS Cure Advocacy and Universal Access to ART by 2015 through Revitalizing the U.S. NHAS
Advocacy

Trinity Lutheran Church

New York, NY
\$35,000
Trinity Place Shelter
LGBT; Youth; Services

University of Mississippi Medical Center

Jackson, MS
\$50,000
Building Access to End HIV in Young, MSM, Black Mississippians at Highest Risk
Southern U.S.; Black Americans; LGBT; Youth; Services

Urban Justice Center

New York, NY
\$50,000
Sex Workers Project
Advocacy; Legal Aid

Venice Family Clinic

Venice, CA
\$40,000/ 2 years
People who inject drugs; Services

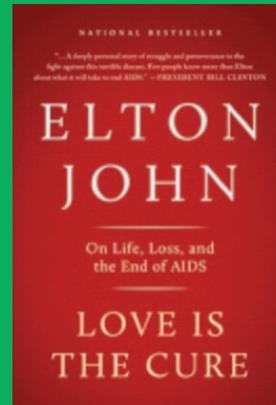
Westminster Presbyterian Church

Washington D.C.
\$23,156/ 2 years
People who inject drugs; Services

Yale University AIDS Program

New Haven, CT
\$50,000
Project CONNECT
Incarcerated Populations; Treatment Access; Services

Love Is the Cure



In July of 2012, Elton released his *New York Times* Best Seller, *Love Is the Cure: On Life, Loss and the End of AIDS*. The book describes how stigma towards those living with HIV/AIDS is hampering worldwide efforts to end the disease, and how – from the Southern United States

to Ukraine – AIDS continues to take its toll on marginalized communities. Dr. Paul Farmer, co-founder of Partners in Health, authored the foreword for the paperback edition, which was released in November 2013.

The Eli Saleeby Behavioral Health Center



In 2010, former EJAF Board member Eli Saleeby passed away after a long battle with cancer. To commemorate Eli's memory and commitment to the fight against AIDS as well as LGBTQ equality, fellow EJAF Board Members Barron Segar and John Scott led an effort to raise funds for a special project in Atlanta. In 2013, EJAF made a grant of \$75,000 to Positive Impact in Atlanta to support their Behavioral Health Center's work linking mental health counseling and substance abuse treatment for people affected by HIV. In April 2013, Positive Impact's mental health center was re-named the Eli Saleeby Behavioral Health Center.

OUR FUND-RAISING PROJECTS

The Elton John AIDS Foundation (EJAF) must continually raise funds to support our urgent mission through proceeds from special events, cause-related marketing products, and art-based projects. We deeply value and rely on these gifts. We are also incredibly grateful for the voluntary contributions, both large and small, donated by generous individuals, corporations, and foundations throughout the year.

SPECIAL EVENTS

The Academy Awards® Viewing Party

EJAF's very first Academy Awards Viewing Party took place in February of 1993. Since then, the benefit has grown by leaps and bounds, raising more than \$43 million in its 22-year history. Last year's annual Academy Awards Viewing Party took place on February 24, 2013, at West Hollywood Park and raised nearly \$6 million.



Miley Cyrus, Elton John and Kelly Osbourne

Photo by Dimitrios Kambouris/Getty Images.



Elton John and Steven Tyler onstage during the live auction

Photo by Michael Kovac/Getty Images.



Elton John and singer Bono

Photo by Michael Kovac/Getty Images.



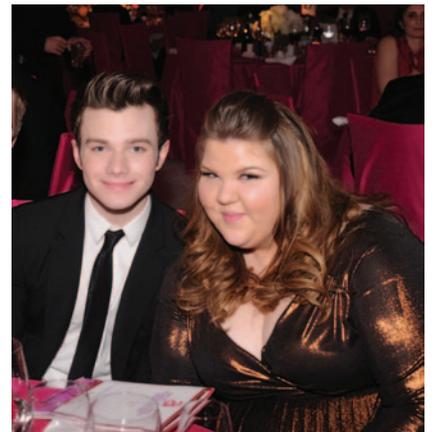
David Furnish with longtime supporters Jeffrey and Marilyn Katzenberg

Photo by Michael Kovac/Getty Images.



Longtime supporters Bill and Tani Austin (center) and their guests from the Starkey Hearing Foundation

Photo by Stefanie Keenan/Getty Images.



Chris Colfer and Ashley Fink

Photo by Jamie McCarthy/Getty Images.

SPECIAL EVENTS

An Enduring Vision

Serving as the Foundation's annual New York benefit, An Enduring Vision is EJAF's forum for honoring its most dedicated supporters. In 2013, Elton John and David Furnish presented the Foundation's Enduring Vision Awards as well as EJAF's very first Founder's Award.



2013 An Enduring Vision Host Matt Lauer

Photo by Theo Wargo/WireImage.



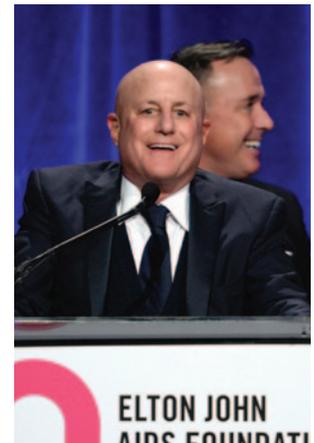
Elton John with Enduring Vision "Founder's Award" recipient Hon. Hillary Rodham Clinton

Photo by Jamie McCarthy/Getty Images.



2013 Honoree Sandra Lee and Governor Andrew Cuomo

Photo by Jamie McCarthy/WireImage.



2013 Honoree Ronald O. Perelman

Photo by Theo Wargo/WireImage.



David Furnish, Elton John and 2013 Honoree Howard Rose

Photo by Kevin Mazur/WireImage.



David Furnish addresses guests.

Photo by Theo Wargo/WireImage.



Board member Billie Jean King and Judith Light

Photo by Jamie McCarthy/WireImage.



Allison Williams and Michael Strahan

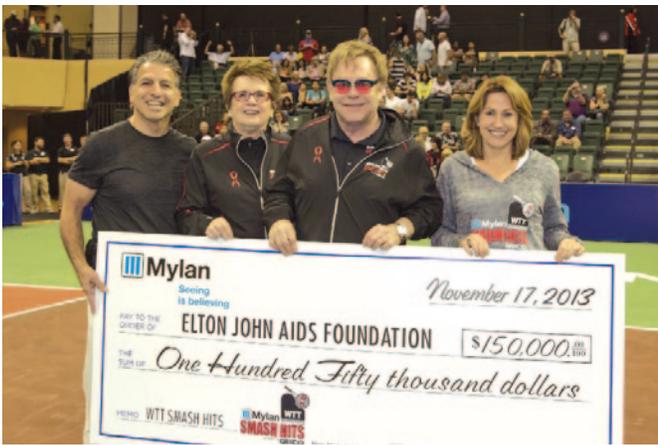
Photo by Jamie McCarthy/WireImage.

Mylan World Team Tennis Smash Hits Presented by GEICO

Co-hosted by Elton John and Billie Jean King since its inception, this event has raised more than \$12 million for EJAF and local AIDS organizations in the event's various host cities. Past participants have included Pete Sampras, Andre Agassi, Andy Roddick, Martina Navratilova, John McEnroe, Venus and Serena Williams, Anna Kournikova, and many others.



Elton John and EJAF Board member Billie Jean King welcome guests in Orlando.



Mylan chairman Robert Coury, Billie Jean King, Elton John and Mylan CEO Heather Bresch

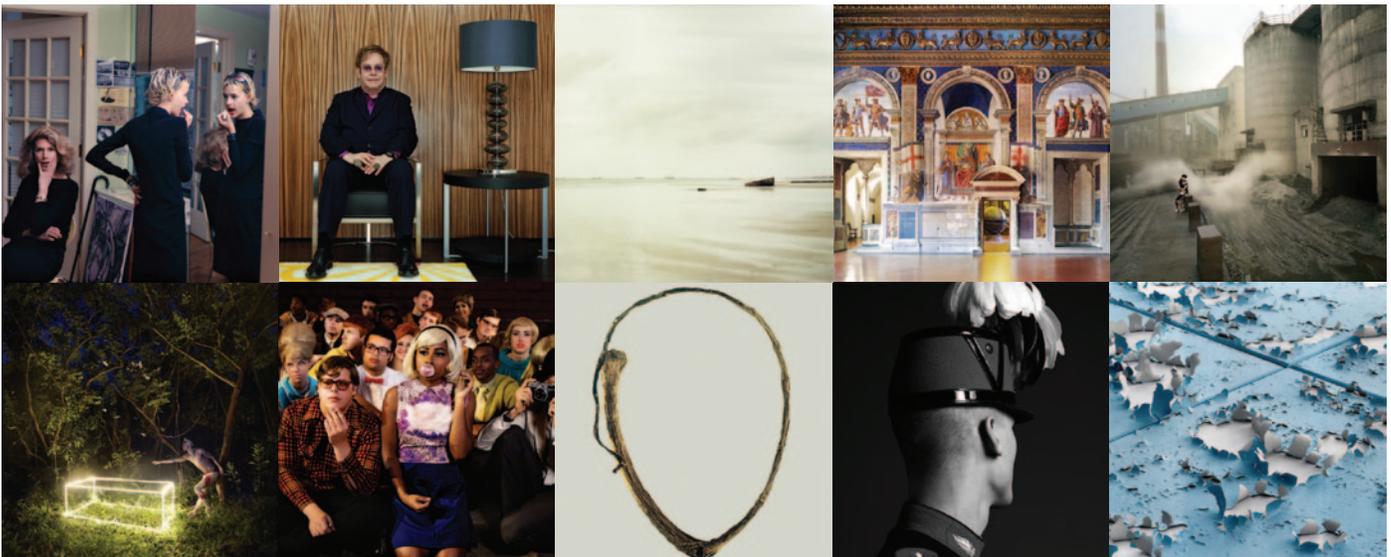


Elton John and Andy Roddick

ART-BASED PROJECTS

Photography Portfolio

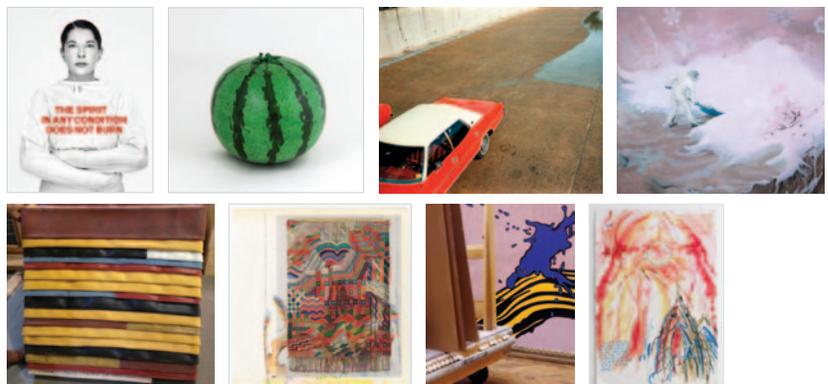
In 2009, the Elton John AIDS Foundation launched its first Photography Portfolio project. The Foundation launched a second Photography Portfolio in 2012. This second Portfolio has also sold well over the past two years and continues to raise urgently needed dollars for EJAF's work.



Photography Portfolio Two | 10 Original Photographs | 20 x 24 inches, each | Edition of 40 with 12 Artist Proofs Featuring the work of Tina Barney, Rineke Djikstra, Elger Esser, Candida Höfer, Chen Jiagang, David LaChapelle, Alex Prager, Ed Ruscha, Hedi Slimane, and Frank Thiel | Published by Jackson Fine Art, Atlanta, Georgia.

Sotheby's November Contemporary Sale

For a third consecutive year, EJAF participated in the Sotheby's Contemporary Art Day Auction by providing select, donated works to be sold to benefit EJAF. Sotheby's generously waived its usual fee so that all of the proceeds from the sale of the charity lots directly supported the Foundation.



Eight renowned artists donated significant works including Marina Abramović, Ai Weiwei, William Eggleston, Inka Essenhigh, Theaster Gates, Wade Guyton, Louise Lawler, and Raymond Pettibon.

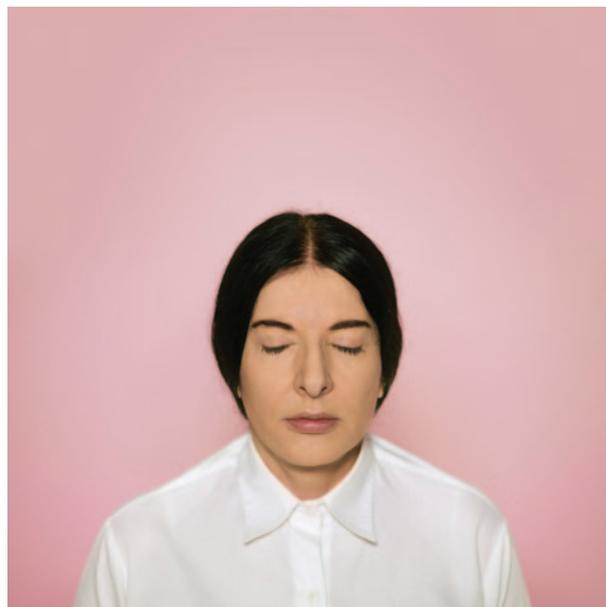
Limited Edition Print by Marina Abramović: UNTITLED. Art Fair

On Monday, December 2, 2013, EJAF and the Marina Abramović Institute (MAI) unveiled a limited-edition Marina Abramović print during a special by-invitation-only preview event at the UNTITLED. Art Fair in Miami Beach, Florida.

*Marina Abramović
The Current, 2013*

*Fine art pigment print on cotton paper
17 x 17 inches | Edition of 300*

Courtesy of EJAF and the Marina Abramović Institute



CAUSE-RELATED PRODUCTS

NEST Fragrances

For many years, EJAF has partnered with NEST Fragrances to produce a series of scented candles with fragrances specially selected by Elton John. This year, in addition to the Woodside Garden candle series sold in the spring and the Sir Elton John's Holiday Candle sold during the winter holiday season, EJAF and NEST released a new Fireside Candle Collection during the fall.



Elton John – Holiday, Fireside, and Woodside Garden Spring candle 2013 by NEST Fragrances

OUR SUPPORTERS

**EJAF's generous donors
come from all walks of life,
constituting a diverse community
of people passionate about
ending the AIDS epidemic.**

**Donors may be from small towns across the
country and around the world, giving modest
amounts where and when they can, because
they are inspired by Elton John's leadership
and the work we do. Or they may be major
companies and foundations who recognize
the value of our Foundation's
grant-making programs and wish
to invest larger amounts to
help accelerate the progress
of our programs.**

INSTITUTIONAL SUPPORT

Over the past 20 years, EJAF has developed a superb reputation as an innovative grant-maker and a credible voice in the movement to end HIV/AIDS. As a result, corporate foundations and well-regarded philanthropists—including the M·A·C AIDS Fund, Newman’s Own Foundation, the David Geffen Foundation, the Edmond J. Safra Foundation, the Irene Diamond Fund, Knight Family Foundation and a number of other family foundations—see a direct grant in support of EJAF’s programs as a wise investment and an important part of their philanthropic portfolios. We are tremendously grateful to these major donors for choosing to make significant investments in EJAF’s life-saving work.

OUR GENEROUS DONORS

Small gifts can have an outsized impact on the AIDS epidemic. At EJAF, we are so grateful to all of the kind and generous donors who regularly make small contributions to EJAF through our online campaigns, holiday gifts, special appeals, and memorial and honorary gifts. Small gifts are the bedrock of any charitable campaign, and EJAF’s mission to eradicate HIV/AIDS is no exception.

SUPPORTER SPOTLIGHT: MRS. LILY SAFRA

The Elton John AIDS Foundation is especially grateful to our dear friend, Mrs. Lily Safra, who has provided millions of dollars in support for our work over many years. Recently, in 2012, Mrs. Safra included the Foundation as one of 32 exceptional organizations that each received \$1 million contributions from the proceeds of her “Jewels for Hope” auction in Geneva. In 2013, Mrs. Safra generously committed an additional \$1 million to EJAF. We are extraordinarily grateful to Mrs. Safra for her incredible humanity, generosity of spirit, and steadfast belief in the urgent work of our foundation.



Photo © Eric Megret.

SUPPORTER LIST

Over \$1,000,000

Lily Safra

\$250,000 to \$999,999

Andra Liemandt

Mylan Inc.

Drinkneuro

Rockefeller Foundation

Wells Fargo

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Jeff Young
Isabel Zanancho
Adrienne and
Russell Zuentd

IN-KIND DONORS

We are enormously grateful for the generous support of artists who donate work for sale through auctions and other art-based projects, athletes who donate their time to auction experiences, and companies and individuals who donate their products, services, and event space to help minimize the cost of our fund-raising efforts.

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Ai Weiwei
American Airlines
Audi
Tina Barney
Bianchi Winery
Ross Bleckner
Bonni Benrubi Gallery
Ben Caring
Graydon Carter
Chen Jiagang
Chopard
Cipriani
City of West Hollywood
Clayoquot Wilderness
Resort
Anderson Cooper
Daniel Craig
Crumble Catering

Jean-Philippe Delhomme
Rineke Djikstra
Novak Djokovic
Robert Earl
William Eggleston
Inka Essenhigh
Elger Esser
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Institute (MAI)
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We are also incredibly grateful for the in-kind professional support EJAF receives throughout the year. Through legal counsel, professional services, travel and airline tickets, and more, these amazing individuals and companies help us carry out EJAF's mission with minimal administrative cost.

American Airlines 

A very special thanks to American Airlines the official Airline Sponsor of the Elton John AIDS Foundation.

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Graphic Design

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Content Development

Ben Yarrow,
West Wing Writers
Sam Avrett,
The Fremont Center
Karen Cress
Jeffrey Witte
Andreas Schwarz

FINANCIAL REVIEW

STATEMENT OF ACTIVITIES

Revenue and Support	2013	2012	2011
Contributions, grants, and gifts in kind:			
Public support and grants	\$2,498,408	\$6,486,953	\$2,831,211
	8,802,467	8,238,174	6,873,009
Other revenue	94,297	36,516	112,673
TOTAL REVENUE AND SUPPORT	\$11,395,172	\$14,761,643	\$9,816,893
Expenses			
Program expenses:			
Domestic grants and awards	\$5,775,310	\$5,506,834	\$5,872,041
International grants and awards	820,275	1,825,331	2,420,249
Other program expenses	1,224,080	1,289,834	938,599
Total program expenses	7,819,665	8,621,999	9,230,889
General and administrative	492,289	501,481	432,732
Fundraising and special events	2,116,393	2,221,071	1,844,285
Other expenses	88,073	22,555	74,025
Total expenses	10,516,420	11,367,106	11,581,931
Change in net assets	878,752	3,394,537	(1,765,038)
Net assets, beginning of the year	8,515,180	5,120,643	6,885,681
NET ASSETS, END OF THE YEAR	\$9,393,932	\$8,515,180	\$5,120,643

BALANCE SHEET

Assets:			
Cash and cash equivalents	\$4,913,691	\$5,090,975	\$3,685,259
Marketable securities, at amortized cost	4,505,246	3,336,034	1,351,306
Other assets	95,494	89,105	89,200
TOTAL ASSETS	\$9,514,431	\$8,516,114	\$5,125,765
Liabilities and net assets:			
Liabilities			
Accounts payable	\$120,499	\$934	\$5,122
Total liabilities	120,499	934	5,122
Net assets:			
Unrestricted net assets	9,393,932	8,498,348	4,985,742
Temporarily restricted net assets	0	16,832	134,901
Total net assets	9,393,932	8,515,180	5,120,643
TOTAL LIABILITIES AND NET ASSETS	\$9,514,431	\$8,516,114	\$5,125,765

EJAF is proud to have received the highest possible rating of four stars for the past nine consecutive years from Charity Navigator.

We are vigilant about spending every single dollar that is entrusted to us carefully and wisely.

Our top rating provides independent assurance to donors that our operations are fiscally responsible and ethical.





Creating an AIDS-free future in the
Americas and the Caribbean.

Above: HIV testing information billboard in rural Northeastern Oklahoma advertising the services of EJAF grantee Health Outreach Prevention Education, Inc.'s (HOPE) IMPACT Project.

Thank you for reading our Annual Report. The Board and staff of the Elton John AIDS Foundation are incredibly grateful to our donors and supporters who make our work possible and our grantees and colleagues who are making an AIDS-free future a reality.

For more information on how to become involved in the urgent work of the Elton John AIDS Foundation, visit our website: www.newyork.ejaf.org.

To make a donation to the Foundation, visit: www.newyork.ejaf.org/donate.

Donations by check may be sent to:
Elton John AIDS Foundation
584 Broadway, Suite 906
New York, NY 10012

UPCOMING EVENTS:

For event inquiries contact:
andreas.schwarz@ejaf.org
212-219-0670

An Enduring Vision

October 28, 2014
New York, NY

Sotheby's Contemporary Art Day Sale

November 12, 2014
New York, NY

Academy Awards Viewing Party

February 22, 2015
West Hollywood, CA

INQUIRIES:

General Donor and Support Inquiries:
andreas.schwarz@ejaf.org
212-219-0670

Marina Abramović Fine Art Print Edition to Benefit EJAF and MAI:
andreas.schwarz@ejaf.org
212-219-0670

Grant, funding and current grantees inquiries:
matt.blinstrubas@ejaf.org
212-219-0687

Media inquiries:
matt.blinstrubas@ejaf.org
212-219-0687



ELTON JOHN
AIDS FOUNDATION

2013 ANNUAL REPORT

584 Broadway, Suite 906
New York, NY 10012
www.ejaf.org

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